

A LEVEL BUSINESS

2025-26



THE
PORTSMOUTH
GRAMMAR
SCHOOL



Course Outline

This is a subject that explores how organisations function: how they choose objectives, how they deal with a changing economic and competitive environment, how they find the right people and get the best out of them, how they use marketing and guide operations to ensure that objectives are achieved, how they use financial accounts to review performance and help with decision-making and, ultimately, how they succeed . The syllabus is broad, highly relevant to the world outside the classroom, and focuses strongly on problem-solving and on the development of analytical and evaluative skills. Part of the course involves the use of numerical and statistical work, with the emphasis on the interpretation and application of data.

A Level External Assessment (All exams will be synoptic in nature)

Unit 1 – Business 1 120 minutes 33.3% of A Level

Unit 2 – Business 2 120 minutes 33.3% of A Level

Unit 3 – Business 3 120 minutes 33.3% of A Level

Year 12 Topics

- What is business?
- Managers, leadership and decision making
- Decision making to improve marketing performance
- Decision making to improve operational performance
- Decision making to improve financial performance
- Decision making to improve human resource performance

Year 13 Topics

- Analysing the strategic position of a business
- Choosing strategic direction
- Strategic methods: how to pursue strategies
- Managing strategic change

Entry Requirements

At least a Grade 6 or equivalent in GCSE Business or, alternatively, the equivalent of a Grade 6 or above in GCSE Mathematics. Pupils wishing to take both Business and Economics should speak to Mr Hipperson

Skills Required and Developed

Business encourages pupils to acquire a range of important and transferable skills. They present arguments and make judgments and justify recommendations on the basis of the available evidence. They are challenged to recognise the nature of problems, solve problems and make decisions using appropriate business tools and methods. The subject suits the sort of pupil who has strong viewpoints and likes to argue their case.

University Courses and Professions that Require the Subject

Business will prove particularly advantageous to those planning to enter Law, Accountancy, industry or commerce.



More Information

Contact our Head of Economics and Business, Mr. M Hipperson:

- Telephone: 023 9236 4287
- Email: M.Hipperson@pgs.org.uk

You can also find more information on the exam board's website: www.aqa.org.uk