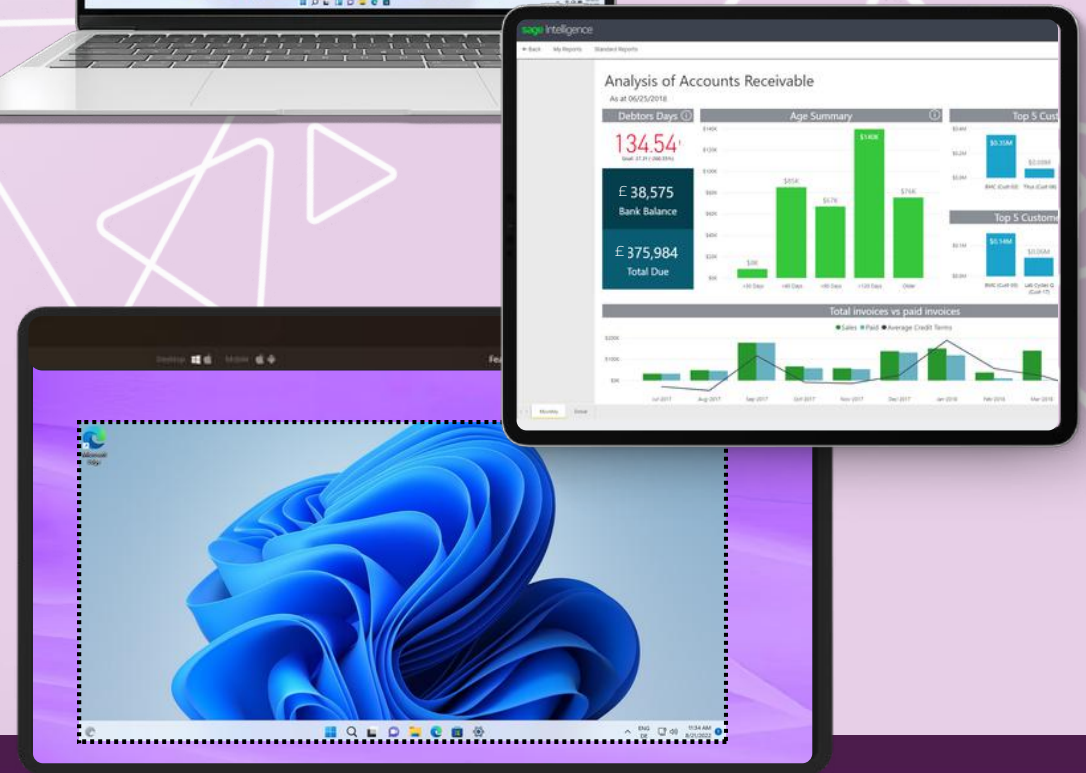
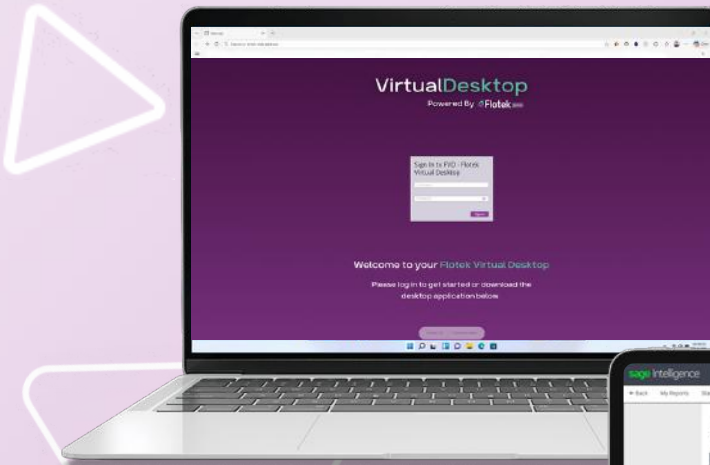


# FloFVD

Smarter Workspaces.

Everything you need to run your work, securely delivered from the cloud.

Call, chat, meet, and collaborate, all in one platform.



Works with...



iOS

iPadOS

G1Thin Client pc

Verified Identifies by



Simplified - Flexible - Straightforward - Predictable - Scalable - Inclusive - Optimised - Unified - Expandable

# Why Flotek

## A flexible workspace designed for you

FloFVD is backed by Flotek, a UK technology partner built around secure, reliable, people-first service.

That means our partners get more than a cloud desktop, they get a flexible workspace solution supported by a team that understands real business pressures, removes complexity, and helps them work with confidence from anywhere.

**FVD is a workspace built around your business.**

Why businesses choose us:

Help from real people who understand your business and move quickly when you need.



Benefit from proven technology and forward-thinking solutions shaped by global leaders.



A strong partner network gives you access to reliable, enterprise-grade solutions.



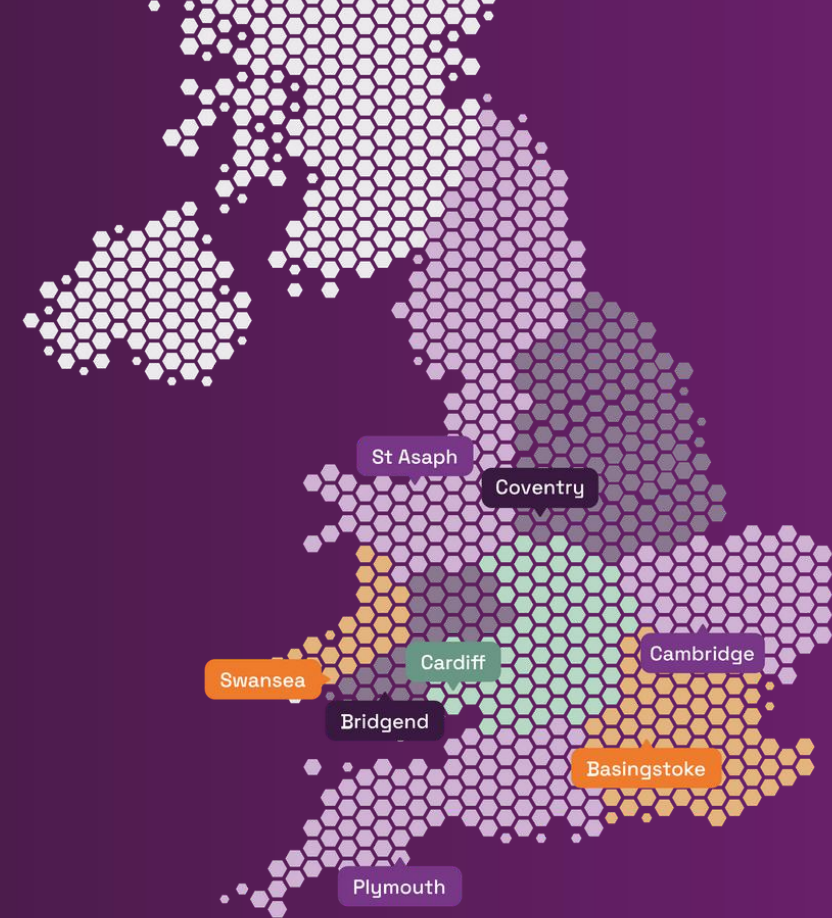
Our team is invested in doing the right thing, because your success matters to all of us.



Deep experience across cloud, comms, connectivity, and security in one joined-up partner.



We remove complexity, keep things clear, and put you back in control.



Local support. Smarter technology. A partner you can trust.

# Introducing FloFVD

## Work Anywhere with Consistency

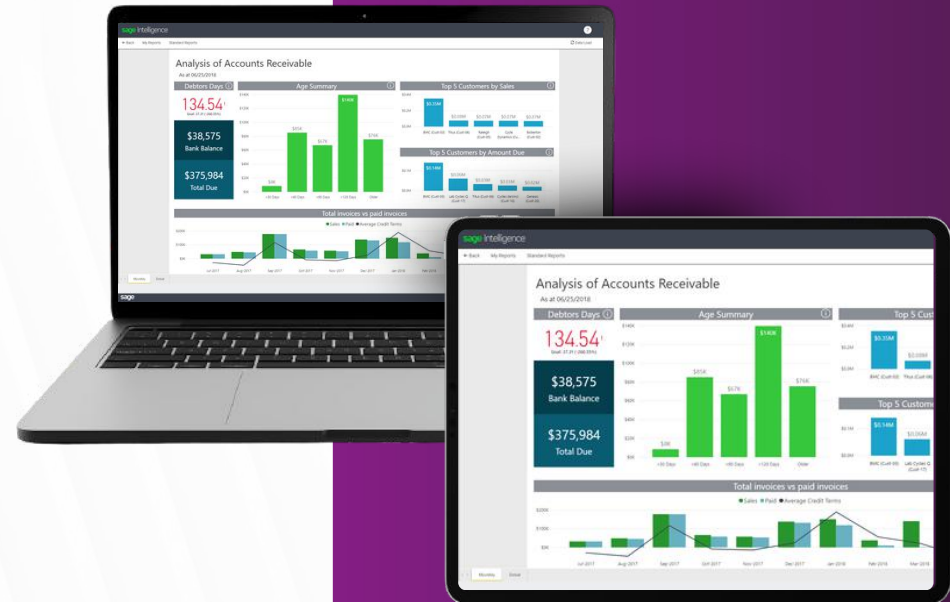
Flo Virtual Desktop is a secure, cloud-hosted Windows workspace that enables your team to confidently work from any device with the same consistent experience.

### What it is

- A secure, managed Windows desktop or application streamed from the cloud. You choose if you would prefer a full desktop experience or simply stream the app.
- Run from any device: desktop, laptop, mobile, or even tablet or web browser without any app install.
- Every user signs into their same, consistent, protected workspace, from any device, behind multi-factor, secure, Microsoft Authentication.

### Why it matters

- Enables reliable, high-performance working.
- Keeps data central and protected.
- Allows team members to work from anywhere, with the same experience.



Reliable Access For Everyone

## The Work Barrier

# Solving your legacy application challenges

Keep critical legacy software running without old servers, restricted remote access, or stalled transformation – while moving confidently into Microsoft 365, cloud, and Ai.

### Use Case:

- Finance tools, line-of-business apps, legacy plugins.

### Solution:

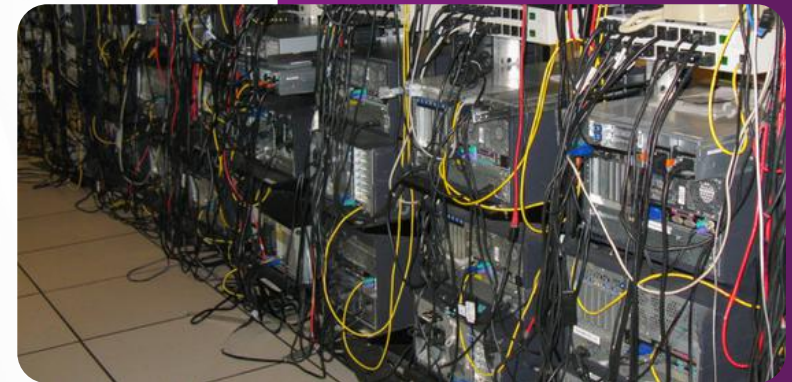
- Run legacy apps on FVD while modernising around them.

### Outcome:

- Keep essential tools running without hardware headaches.

We solve everyday issues that slow teams down and complicate desktop management. By running legacy Windows-only apps on FVD, organisations can keep essential tools working while modernising—without hardware headaches.

## Run Legacy Seamlessly



Keeping Legacy Apps Running Smoothly

## The Work Barrier

# Bringing Control to Shared Workforces

Deliver a consistent, secure desktop experience across shared devices to reduce disruption, support demand, and onboarding friction for fast-moving operational teams.

### Use Case:

- Warehouses, manufacturing, retail, and healthcare with shift patterns.

### Solution:

- Every login becomes the same controlled desktop, no matter who used the device before.

### Outcome:

- Cleaner devices, less support noise, faster onboarding.

Every login becomes the same controlled desktop, no matter who used the device before. Resulting in cleaner devices, less support noise, and faster onboarding.

## Control Shared Devices



Unify Device Experience

## The Work Barrier

# Enabling Secure Access without Losing Control

Give contractors and third parties fast, controlled access through locked-down desktops that keep data protected, centralised, and easy to manage.

### Use Case:

- Contractors, agencies, offshore teams.

### Solution:

- Provide a locked-down desktop that keeps data central and logs access.

### Outcome:

- Control without delay. Easy, clear onboarding and offboarding.

With a locked-down desktop that keeps information central and logs all activity, organisations can give contractors, agencies, and offshore teams what they need - secure access without delay, and clear, simple onboarding and offboarding.

## Access Without Compromise



Fast, Secure Control

## The Work Barrier

# Giving your Business Capacity to Scale Quickly

Provision desktops in minutes to support seasonal demand, project surges, or disruption – without the delays, cost, and inflexibility of physical hardware.

### Use Case:

- Seasonal hiring, project spikes, device failures.

### Solution:

- Provision desktops fast, remove them when no longer needed.

### Outcome:

- Flexible, predictable, and avoids laptop lead times.

Businesses that need to scale quickly often struggle with slow, inflexible provisioning. By spinning up desktops fast and removing them just as easily, FVD provides predictable, flexible capacity without delays.

## Scale Without Delay



## Adapt to Surges

# How it Works

FVD moves the desktop environment into our cloud, so every user gets the same secure workspace wherever they sign in.

## The Simple Idea:

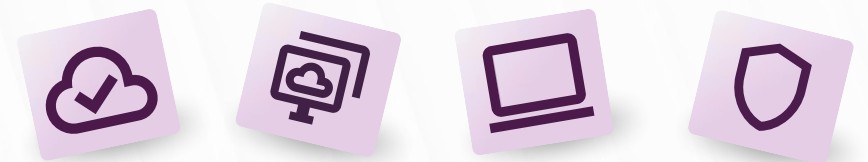
Move the desktop environment from the physical server or device into our cloud. The device becomes a secure window into a centrally managed workspace.

## What this Delivers

- Strong performance without premium hardware.
- Built-in backup, monitoring, and recovery.
- A consistent experience across every device.
- High uptime through resilient, UK-based hosting.
- Instant upgrades of memory/storage as your business grows.

FVD moves the desktop into the cloud, giving every user the same secure, high-performing workspace on any device.

Your Desktop, Anywhere.



Fully in the secure cloud

# Step by step guide

FVD is simple to use and you can get everything set up right away with just a few clicks. The interface keeps things straightforward, so you're never stuck wondering what to do next. If you prefer a visual walkthrough, we've got you covered. You can also watch our step-by-step video here.



## Choose Between

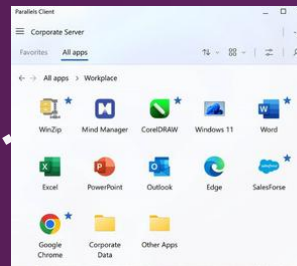
Web App



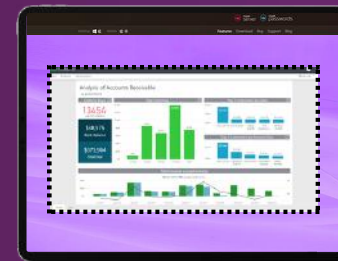
Desktop App



Use your existing MS365 Login



Open your available apps



Choose between a full hosted desktop experience or your app streamed to your PC.

# Get Certified!

Over HALF of all SME's are Hacked every year, most with little to no cyber protection!

A Government-backed scheme delivering everything an organisation needs for cyberattack protection.

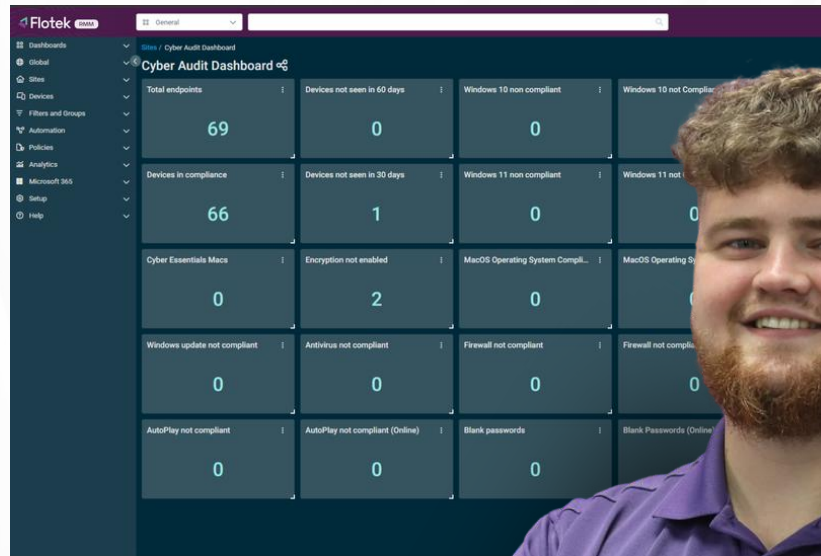
Certification reduces cyber risk by up to 98.5% and shows you're serious about cyber security.

Our Active Protect security bundle offers full protection without the fuss all year round.

Watch Our Video overview showcasing our cybersecurity services



Your Desktop, Anywhere.



Cyber Certified.	Annual Audit Included	Daily Audit Included	Price Monthly
Cyber Essentials (up to 49 employees)	✓	✓	£130
Cyber Essentials Plus* (up to 49 employees)	✓	✓	£295
Cyber Active Protect (Device License)		✓	£3.00

\*Includes Cyber Essentials

# From the Cupboard to the Cloud

Move your server and desktop environment into our secure cloud. Keep the device. Remove the risk.



Before – The server cupboard

## Your world today

- Physical servers – costly to maintain
- Manual patching & hardware upgrades
- Device-level risk & weak security
- Limited remote working capability
- Upfront costs & unpredictable bills

## Hosted Desktop Platform

Secure cloud infrastructure



Any device

Instant setup



After – Flotek Virtual Desktop

## Your world with FVD

- Hosted desktop – works on any device
- Automatic patching & updates
- Built-in enterprise-grade security
- Full remote working from day one
- One simple monthly cost per user



**99.99%**

Uptime SLA



**15 min**

Cloud backup frequency



**Any device**

Windows, Mac, tablet, mobile



**1 licence**

Everything included per user





# One licence. Everything included.

No more worrying about RAM or storage. Our 'elastic cloud' scales automatically, so you can add users instantly, without complexity.

Your resources are shared across all users, so it's easy to support growth as your business expands.

## FVD User Licence\* – What's Included

Per User / Per Month

 Performance	 Network	 Security	 Backup	 Management
<ul style="list-style-type: none"><li>✓ 5GB RAM (elastic)</li><li>✓ 50GB Storage</li><li>✓ ProActive Cloud Mgmt</li></ul>	<ul style="list-style-type: none"><li>✓ 10GB Internet</li><li>✓ Inclusive Traffic</li><li>✓ Private Network (vRack)</li><li>✓ Link Aggregation</li><li>✓ Dual Fibre Path</li></ul>	<ul style="list-style-type: none"><li>✓ Flo RMM</li><li>✓ CyberGuard MDR</li><li>✓ Vulnerability Monitoring</li><li>✓ Anti DDoS Protection</li><li>✓ NCSC PDNS</li></ul>	<ul style="list-style-type: none"><li>✓ Daily Image Backup</li><li>✓ 14 Day VM DR Testing</li><li>✓ 15 Min Cloud Backup</li></ul>	<ul style="list-style-type: none"><li>✓ FVD Advisor Licence</li><li>✓ Proactive Monitoring</li><li>✓ Infrastructure Mgmt</li></ul>

### Data Centre Resilience



99.99% Uptime SLA  
Guaranteed availability



Dual Power Supply  
No single point of failure



Autonomous Generator  
Auto failover power

## Available Add-Ons

Optional extras – switch on instantly

 More RAM	 More Storage	 Single Sign-On (SSO)	 Private IP Address	 SQL Database Licensing
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\*Minimum of 3 users required for dedicated apps

# Get a free IT & comms review and unlock real business improvement

Most organisations don't realise how much better, faster, and more efficient their operations can be. An IT review gives you clarity, highlights opportunities, and removes the frustrations slowing your teams down. It's also worth noting that 76% of businesses save money after reviewing their comms setup.

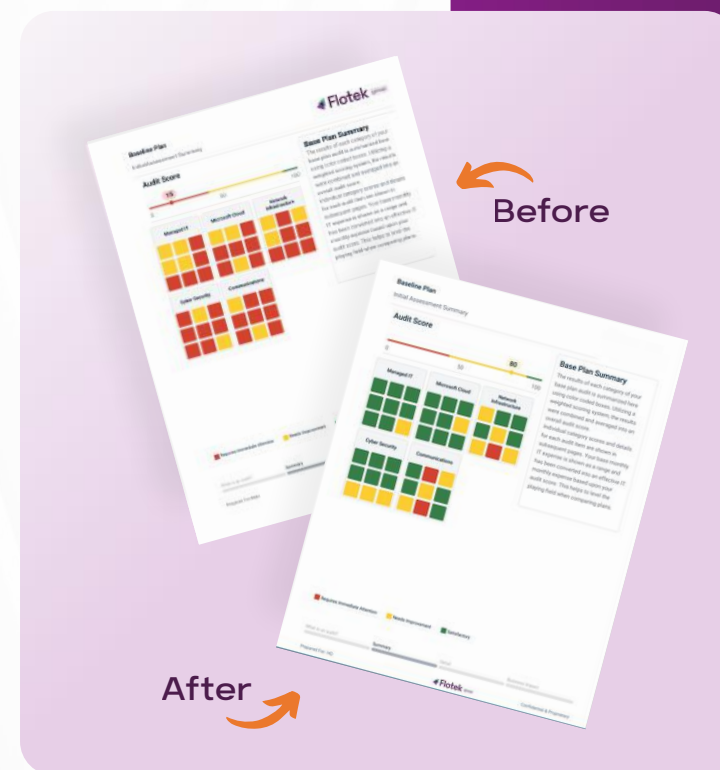
## Why an audit matters

- Improve business performance with smarter workflows
- Introduce automation and AI into your daily operations
- Simplify your technology stack and reduce team frustration
- Identify unused licences
- Eliminate unnecessary costs
- Strengthen security and close avoidable gaps
- Bring all your technology under one trusted partner

## What you get

- A full review of your communication and cloud systems
- Practical recommendations you can act on immediately
- A clear roadmap to improve efficiency, reliability, and growth

## Free IT Review & Audit



Yealink



No obligation. No pressure. Just insight.

# Managed IT FAQ

We try to avoid putting everything into the small print, so we've gathered the questions we get asked most and answered them.

## 1. What times can we get support?

We're here **7 days a week, including bank holidays – 8am–6pm Monday to Friday, 8:30am–5pm weekends**. We only close on Christmas Day.

## 2. Do you offer out-of-hours support?

Our standard cover suits most partners, but if you need **dependable out-of-hours support**, please speak to us for an additional quote.

## 3. Will we have our own account manager?

Yes. Your **dedicated account manager** will be your main commercial contact for reviews, contract questions, and future planning.

## 4. Do you carry out a pre-sales technical audit?

We do. Before onboarding, we complete a **technical review** of your current setup and provide a clear report highlighting any areas that need attention.

## 5. When will my billing start?

Billing begins as services such as your agreed onboarding date or licence activation **go live**. Timings may vary slightly, but we'll keep you informed.

## 6. Are there any hidden charges?

**No surprises.** Everything is quoted in advance and transparently listed on the Partner Portal. Any data usage above your allowance is passed on at RRP.

## 7. Will fees cross over from my existing provider?

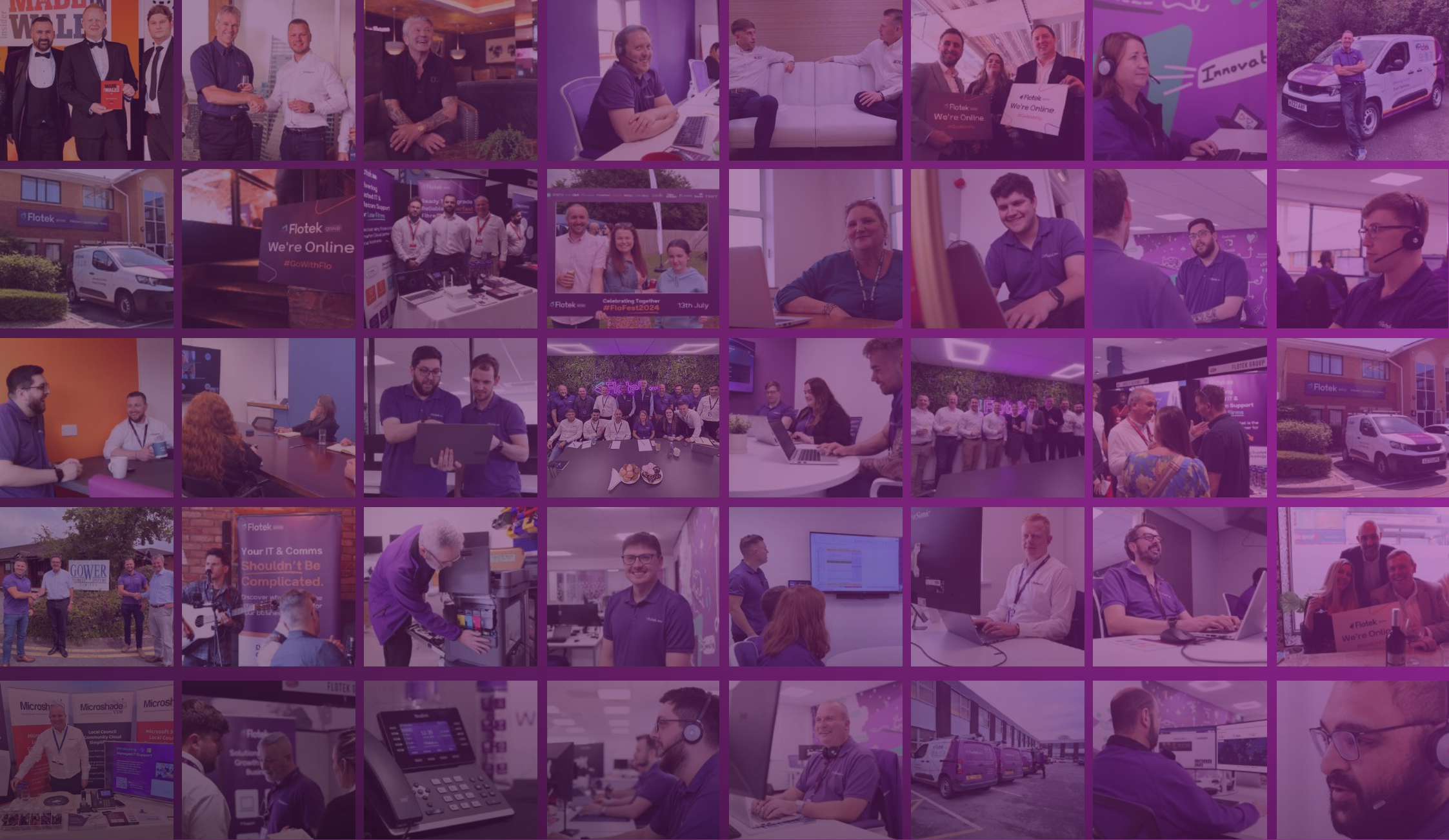
We time migrations to **avoid paying two providers** at once. If a short overlap is unavoidable, your project manager will minimise it with no loss of service.

## 8. Are there setup costs for new users later?

Onboarding and offboarding users is **included in your contract**. Work outside scope, like new laptops or hardware upgrades, is charged at our standard labour rates.



For more info: [portal.flotek.io](https://portal.flotek.io)



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