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Build Canada Magazine is an online national publication that spotlights the Canadian construction industry.

In each issue, we interview top executives and profile successful and ambitious companies within the residential, commercial, industrial, and civil sectors.

From Vancouver to St. John's, and everywhere in between, Build Canada Magazine shines an engaging light on companies with big stories to tell.

Whether you are an already established leader in the industry or you are an emerging new organization, there is always more your stakeholders need to know about who you are and what you do.

#### IN THIS ISSUE



elcome to the latest edition of Build Canada Magazine.

This issue we bring back our Building With Excellence series with our detailed coverage on Sunny Communities in Richmond Hill, Ontario. From acquiring the land, developing the vision, and designing architecturally distinct residential projects, Sunny Communities brings a customerfocused vision to every aspect of community planning. Partner and Chief Construction Officer Mike Circosta joins us to discuss the strong foundation of quality relationships with committed staff, expert tradespeople, quality suppliers, and most importantly, valued homeowners.

Continuing our residential coverage we also check in with MDM Developments in Gravenhurst, Ontario. From the shores of The Kawartha Lakes to the scenic town of Gravenhurst, known as the

Gateway to the Muskokas, MDM Developments projects are in some of the most desirable towns centered around its pristine and natural landscapes.

Also, The Ottawa Public Library Board reviewed the designs for the \$192-million project, which is expected to officially open in 2025. The building's design already complied with the LEED Gold standard, states a release, adding funding from the federal government will allow for upgrades to the building's envelope and insulation. The joint Ottawa Public Library (OPL)—Library and Archives Canada (LAC) facility, which will soon take shape in downtown Ottawa, will include significant enhancements to achieve net-zero carbon, the federal government reports in a recent update on the project.

We then take a quick look at The Volvo ECR25 Electric Excavator. The first in a new range of electric compact excavators, it takes a proven concept – and then adds battery electric power, so you'll have all the performance you need, in the compact package you demand. Volvo CE is moving towards a brighter, more sustainable future, and now you can too.

For more great stories of building excellence, keep reading as we continue to Build Canada.

JASON ALEXANDER
MANAGING DIRECTOR





**16** 



### TORONTO RAIL PROJECTS

Strabag and West End Connectors in pole position for \$3.5BN Toronto Rail Projects.

#### **GAME CHANGER**

The Volvo ECR25 Electric Excavator packs a punch.



**26**<sup>®</sup>

**32** 



#### **MDM DEVELOPMENTS**

From the shores of The Kawartha Lakes to the scenic town of Gravenhurst, known as the Gateway to the Muskokas, MDM Developments projects are in some of the most desirable towns centered around its pristine and natural landscapes.

#### **SUNNY COMMUNITIES**

Sunny Communities brings a customer- focused vision to every aspect of community planning.



42

**56** 



#### **SUPER LIBRARY**

The joint Ottawa Public Library (OPL)–Library and Archives Canada (LAC) facility, which will soon take shape in downtown Ottawa, will include significant enhancements to achieve net-zero carbon, the federal government reports in a recent update on the project.

## EVENTS OF NOTE 2021

#### **BC CONSTRUCTION HEALTH & SAFETY CONFERENCE**

VANCOUVER HARBOURSIDE HOTEL, VANCOUVER

**SEPT. 9-10** 

The BCCSA provides the Construction industry with relevant and topical information each month through their Hard Hat News.

#### **IDS X BUILDEX VANCOUVER**

**VANCOUVER CONVENTION CENTRE** 

BUILDEX Vancouver and IDS Vancouver join forces September 29th & 30th, 2021 at the Vancouver Convention Centre to explore the future of design, construction and property management; and celebrate our shared passion for the built environment.

**SEPT. 29-30** 

#### **NANOG TORONTO**

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#### THE BUILDINGS SHOW

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The Buildings Show provides an unforgettable experience as North America's largest event for products, services, educational programming and professional networking for the design, construction and property management communities for the past 30 years.

**DEC. 1-3** 

#### **PM SPRINGFEST**

METRO TORONTO CONVENTION CENTRE

PM Springfest is Toronto's most time efficient informational event exclusively for qualified property managers, building owners, developers, facility managers, plant engineers, multi-residential board of directors, building operations and maintenance staff responsible for office, industrial, condominium, apartment, medical, educational, retail and institutional buildings. Monuments Go Bad and etc.

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#### **NEWS FROM ACROSS CANADA**



### STRABAG AND WEST END CONNECTORS IN POLE POSITION FOR \$3.5BN TORONTO RAIL PROJECTS

ustrian contractor Strabag and the Aecon-led West End Connectors consortium have been named "first negotiations proponents" to design, build and finance tunnels for two mass transit projects in Toronto by Infrastructure Ontario (IO) and transit operator Metrolinx.

The two schemes are the Scarborough Subway Extension and the Eglinton Crosstown West Extension projects, which are

expected to have a total combined value of about US\$3.5bn. Metrolinx and IO will now work with each team to finalise their request for proposals with the aim of reaching financial close in the spring and breaking ground some time next year.

IO commented on its website: "Of the shortlisted teams invited to submit bids, those chosen were the highest ranked after the proposals were evaluated. Criteria included design



and construction methodology, approach to managing the project and the collaborative behaviours of key individuals of the proponent teams."

If all goes according to plan, Strabag will undertake the Scarborough Subway Extension project. This is a 7.8km extension of the Toronto Transit Commission's Bloor—Danforth Line 2. As well as tunnelling, the scope includes the supply of a tunnel boring machine.

The Strabag team includes UK consulting engineer Arup and Toronto engineer Brian Isherwood & Associates. West End Connectors would build the Eglinton Crosstown West Extension, which will add 9.2km to Toronto's Line 5 and connect Mount Dennis Station to Renforth Drive.

The team is made up of Canadian contractor Aecon (40%), Spain's Dragados (40%) and Italy's Ghella (20%).

#### **NEWS FROM ACROSS CANADA**

### DELIVERING A SYSTEM SOLUTION: CORTELLUCCI VAUGHAN HOSPITAL

40-acre greenfield site, plans for a 1.2 million squarefoot hospital with fully integrated smart technology, and a worldwide pandemic. Every project we undertake has a vision and its own unique challenges and solutions, but Cortellucci Vaughan Hospital stands out as a unique testament to the power of collaboration and resilience.

The project, which broke ground in October 2016, is the first hospital to be built in Vaughan, Ontario and the first net new hospital in Ontario in more than 30 years. Mackenzie Health and Infrastructure Ontario selected Plenary Health and an expert team of partners to execute this high-tech, complex P3 project to support Mackenzie Health's two-hospital future. From design development, to topping off and commissioning, PCL and partners hit important milestones and achieved substantial completion on this anticipated project in August 2020, during the COVID-19 pandemic.

The client, Mackenzie Health, identified their Smart Vision for the hospital early on. "Smart devices, or smart technology and applications, are integrated into our everyday lives with smart phones for example, so we asked "How can we bring this technology into the hospital environment and give that kind of experience to our patients and also to our physicians and clinicians," says Felix Zhang, chief technology officer with Mackenzie Health.

To achieve that smart hospital vision required a high level of integration, converging the hospital IT network with the building systems. Together with PCL and teams with expertise in information, communication, and automation technology (ICAT), the client was able to design and develop the necessary converged network backbone that props up the completed smart hospital.

Today a smart build requires digital technology at all stages, and PCL has built a lot of capability around Autodesk's building information modeling (BIM) technology for collaboration on design documentation. The trade

partners can access the 3D BIM model, and then they can pull out and add pieces where required.

According to Mark Sayers, construction manager for Modern Niagara and another industry veteran who has worked on P3 hospitals with these partners in the past, this was the first major project incorporating 3D modeling early on. The construction team took the design-level 3D drawings from the architect and consulting engineers and added the construction level of detail. "That whole process, especially with it being done using the same software model, was unique. It's now becoming more standard in the industry, but definitely at the start of 2017, it was the first job I was involved with that did that," Sayers says.





#### **NEWS FROM ACROSS CANADA**

### VANCOUVER ARCHITECT, DEVELOPER PROPOSE WORLD'S LARGEST WOOD TOWER

mass timber tower slated for West 8th Avenue and Pine Street in Vancouver will be the tallest wood building in the world once complete. Delta Land Development and Perkins+Will Architects, along with Urban One Builders, have unveiled the concept for the tower, known as 8th and Pine. The building is a mixed-use, hybrid Mass Timber podium and tower project designed to be up to 34 storeys tall.

If approved, Pineview would be taller than any other structures in the Burrard Slopes neighbourhood, where most buildings max out at around 15 storeys. The proposed tower is expected to be granted additional height due to its innovative wood construction, as well as the site's proximity to the Broadway SkyTrain extension.

The 18-storey Brock Commons student residence on UBC's Vancouver campus currently holds the title of the tallest wood building in the world.

The building was completed in 2017 and was built at a speed of two floors per week, using prefabricated façade panels, glulam columns and CLT floor slabs. GHL Consultants, Glotman Simpson, StructureCraft, RDH and Integral Group are consulting on the project.

Bruce Langereis, president of Delta Land Corporation, is working with architect Peter Busby from Perkins + Will to design a mass timber building that could revolutionize the way developers build. The tower would be mostly mass timber, likely with a concrete core. The building will use a fraction of the carbon needed to build something similar in steel. According to Langereis, it is worth the risk because time is running out on the environment.

"We're way out there. There's already wood buildings, but we're trying do a zero-emissions healthy building and a building that generates as much of its own energy [as possible]," he said.

UBC is already home to the world's tallest wood building: Brock Commons Residence, an 18-floor hybrid building that houses hundreds of students on the Point Grey campus. It has two concrete main pillars surrounded entirely by what's known in the industry as "CLT" or cross-laminated timber.

Busby says technology right now will let them reach 35 or 40 storeys, but that lab tests suggest the sky is the limit with this technology.

Architect Michael Green has become one of the leading designers to make use of wood. He says fire risk using mass timber construction is much lower than a typical wood construction using dimensional lumber like two-by-fours. "The big game changer is, for us to live in cities as we do, we need to work with materials that are big materials, gluing together these huge panels that we call mass-timber panels that let us build these huge heights that we're now talking about," he added.





#### **LEADERSHIP**

### **ASK THE EXPERT Q&A**

Graeme Bradley, President of Metal Building Services

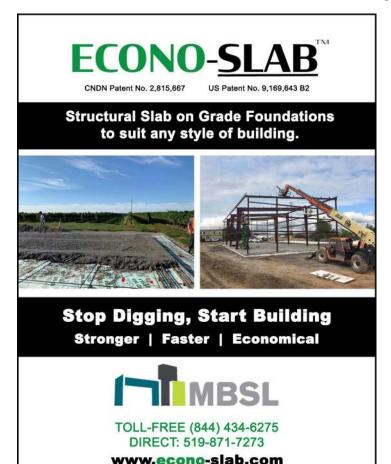


Metal buildings, in and of themselves, are nothing new to the construction industry. But the variety of custom-designed metal buildings available on the market today is definitely worth a second look for owners and developers. Graeme Bradley, President of Metal Building Services joins us to discuss the exceptional benefits and superior advantages their Econo-Slab system can provide to this and many other types of buildings.

- What are the services that Metal Building Services provide to clients?
- A While MBSL has been providing pre engineered steel buildings to clients across the globe for the past 6 years we have now added our patented foundation system called the Econo-Slab. While we provide building solutions to our existing, or referred clientele, we supply all building contractors, manufacturers and the DIY customer with our foundation system. It would also be a great benefit to many home builders
- For owners or developers hesitant about the Econo-Slab, what are some of the numerous benefits that would positively impact the form and function of their project and, ultimately, add value to the bottom line.?
- A Our Econo-Slab design allows for much faster site preparation, because you just need to remove the organic matter down to the hard pan and then compact a minimum of 8" of free drawing gravel to level the surface and be ready to install the system. This eliminates the trenching and excavation required for frost walls and footings and allows you to be ready to install your form days or weeks ahead of old-fashioned systems.



- How has design technology advanced over the years and does Metal Building Systems provide clients with custom designed foundations and certified drawings.?
- A In short we have gone from a slide rule and endless calculations to CAD (computer assisted design) and rapid solutions. While the Econo-Slab isn't for every building, the number of applications we can service is surprising and growing. If time permits and clients can discuss the building design with us prior to manufacturing we can assist in ensuring that our Econo-Slab will in fact suit their need. From large industrial projects to a 20' x 30' wooden shop in the back yard all projects include a complete set of site specific P.Eng stamped drawings. The Econo-Slab not only improves the foundation strength but simplifies the process and saves time and money.
- Your ECONO-SLAB Foundation System provides pre-engineered technology and structural superiority for each and every project. Why should customers choose the ECONO-SLAB, and what are the key benefits?
- A The key benefits are time and money saved but, to give some detail;
  - 1) No frost walls or footings Not only excavating but the amount of concrete saved by eliminating these two things is substantial.
  - 2) Time at rest while you are waiting on the curing of the concrete is also eliminated for this phase of the work.
  - 3) The site preparation even when compared to a thickened edge slab is simpler and that is one of the reasons that the Econo-Slab lends itself to the DIY customers for their smaller projects.
  - 4) Our engineered designs are also much stronger than old fashioned, conventional designs. The Econo-Slab distributes loads in more directions allowing for better stability throughout the slab. By using our specified concrete mix we also eliminate the need for control joints. Those cuts in conventional slabs simply serve to weaken the foundation before you've even used it. A cleanable surface is a must for many businesses today and cuts in the concrete don't lend themselves to a sanitary environment.



- 5) The Econo-Slab also comes with anchor bolt templates where required. This allows for perfection in the placement of the anchors and anyone who has been at this for a while knows that can be an issue. Being able to erect your structure without delays is crucial in a four-season climate.
- 6) Whether your project is a simple unheated storage building, a conventionally heated shop, or a building with an in-floor radiant heating system the Econo-Slab will save you time and money.







Danner, a leading provider of premium, branded work and outdoor recreational footwear, is rolling out the new Caliper work boot. Priced at \$140/\$150 with aluminum toe the The Caliper is designed for job site comfort and safety. The full-grain leather upper is strong and durable, but soft enough to wear right out of the box. The boot is constructed with four layers of cushioning underfoot to give you maximum comfort from clock-in to clock-out.

- · Durable, full-grain leather upper
- Danner® Dry waterproof protection
- $\cdot \, \mathsf{Danner} \\ \\ \\ \mathsf{Dual} \, \mathsf{Layer} \, \mathsf{Comfort} \, \mathsf{footbed} \, \mathsf{with} \, \mathsf{memory} \, \mathsf{foam} \, \mathsf{and} \, \mathsf{PU} \, \mathsf{provides} \, \mathsf{instant} \, \mathsf{and} \, \mathsf{long-lasting} \, \mathsf{comfort} \\ \\ \mathsf{Dual} \, \mathsf{Layer} \, \mathsf{Comfort} \, \mathsf{footbed} \, \mathsf{with} \, \mathsf{memory} \, \mathsf{foam} \, \mathsf{and} \, \mathsf{PU} \, \mathsf{provides} \, \mathsf{instant} \, \mathsf{and} \, \mathsf{long-lasting} \, \mathsf{comfort} \\ \\ \mathsf{Dual} \, \mathsf{Layer} \, \mathsf{Comfort} \, \mathsf{footbed} \, \mathsf{with} \, \mathsf{memory} \, \mathsf{foam} \, \mathsf{and} \, \mathsf{PU} \, \mathsf{provides} \, \mathsf{instant} \, \mathsf{and} \, \mathsf{long-lasting} \, \mathsf{comfort} \\ \\ \mathsf{Dual} \, \mathsf{Layer} \, \mathsf{Comfort} \, \mathsf{long-lasting} \, \mathsf{Comfort} \, \mathsf{long-lasting} \, \mathsf{Comfort} \, \mathsf{long-lasting} \, \mathsf{long-last$
- · Memory foam strobel sock offers additional cushioning underfoot
- · PU midsole offers shock absorption and lasting rebound
- · Fiberglass shank
- $\cdot \, \text{Danner} \\ \text{@ Caliper oil-and-slip-resistant rubber outsole offers versatile indoor and outdoor traction with a low-profile 90} \\ \text{heel}$
- · Aluminum toe meets or exceeds ASTM F2413-18 I/75 C/75 EH (19453, 19454)
- · Electrical hazard protection ASTM F2892-18 EH (19452)
- · Men's sizes D: 7-15 (1/2 thru 12); EE: 7-14 (1/2 thru 12)

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## CHANGER

#### The Volvo ECR25 Electric Excavator

he first in a new range of electric compact excavators, it takes a proven concept – and then adds battery electric power, so you'll have all the performance you need, in the compact package you demand. Volvo CE is moving towards a brighter, more sustainable future, and now you can too.

The Volvo Construction Equipment ECR25 electric excavator is ushering in the future of the construction and equipment rental industries. This compact excavator has zero exhaust emissions, and compared with its conventional counterparts, has significantly lower noise levels, reduced energy costs, improved efficiency and fewer maintenance requirements. This makes it ideal for rental applications. Customers can test out an electric machine, and the cleaner, quieter ECR25 could give them an advantage on

jobs with sustainability targets or noise regulations.

The ECR25 mini excavator's batteries store enough electric energy to power the machine for up to eight hours in its most common applications, such as utility work. On-board chargers enable overnight charging adaptable to conventional household electrical systems. In addition, an off-board fast charger can be used with a three-phase outlet. With the fast-charge options, the ECR25 can be at 80% power within one hour.



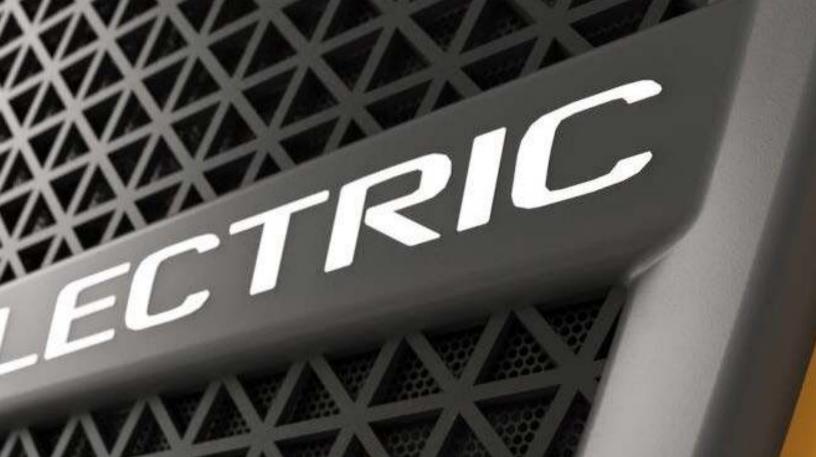
















### GO WHERE OTHERS CAN'T

Working in confined spaces requires confidence and controllability - the ECR25 Electric has the precise and responsive hydraulic system required when such accuracy is key, meaning it can do the same job as a diesel machine but without leaving a trace. It also features a shortradius compact design making it perfect for applications like utilities, but thanks to zero emissions, also indoors in jobs such as basement groundworks and building demolition. Back outdoors, and as restricted access low emission zones become ever more common, the goanywhere ECR25 Electric is the perfect fit. This opens up new business opportunities which in turn helps optimize utilization great news for both end users and rental companies.

### AT THE HEART OF OPERATIONS

The ECR25 Electric takes the proven credentials of the industry's foremost cab – accessibility, visibility and class leading ergonomics – and then adds a substantial reduction in noise, vibration and heat, ensuring long lasting comfort and productivity. The lack of an exhaust is also noticeable, removing the associated fumes and minimising the dust that they can generate.







### MDM Developments Welcome To Your New Home

MDM Developments goes beyond giving people a better place to live: distinctive communities of lasting value are created, a solid return for homeowners and investors is delivered, and a culture of respect and empowerment is forged for its employees.

ecause a home is the foundation for a family's lifestyle, MDM Developments strives to make sure every new home meets its buyer's expectations. Established in 2007, and with their head office in Gravenhurst, the company builds in some of Central Ontario's most desired locations. From the shores of The Kawartha Lakes to the scenic town of Gravenhurst, known as the Gateway to the Muskokas, MDM Developments projects are in some of the most desirable towns centered around pristine and natural landscapes. "Having the opportunity to build projects surrounded by natural beauty against one of the most picturesque backdrops in Canada is an exciting experience," says Development Manager Joe Saso. "Our roots are in Muskoka, and as Ontario moves ahead with plans to reopen the province's economy and ease restrictions with the pandemic, a lot of residents of the Greater Toronto Area are looking to escape the concrete jungle and inflated home prices, have looked to the communities we develop in to the pristine bodies of water lakes and tranquil forests and trails for a safe haven and greater value for their investment. Our locations offer offers a relaxing oasis for buyers, a great place to enjoy swimming, boating, golf, hiking and resort-style living."

MDM Developments' mantra is based on the principle that 'Home Is Closer Than You Think.' This ideology is rooted in the concept that each project they build should be an authentic representation of each individual family, designed to complement each family member's unique present and future lifestyle needs. "The idea of buying a piece of property in such a welcoming and tranquil community setting is very appealing to both a young couple looking to raise a family and who want more space or the retiree who wants to relax and unwind. Our homes have become our workplace, our playground, and our sanctuary where family, community and convenience need to come together."







#### **ASSETS IN PLACE**

The team at MDM Developments consists of a close-knit group of highly qualified professionals that all contribute to the success of the firm. Saso understands the importance of having the right people to be part of their team and they work hard to retain their employees for a number of years. "We always want our staff to have the same enthusiasm for what we do and the same energy and drive. We're like family, and we all take what we do very personally. We feel that is important because that translates directly to our clients," he states. The energy, passion and enthusiasm the team at MDM Developments possess for building homes translates into high quality customer service for their clients. One major key component the MDM team focuses on is taking the time to really listen to their clients. Clients want a company who understands their needs and wants, asks the right questions, understands a buyer's individualized style and most importantly, is responsive and considerate throughout the entire home buying experience. "Our team is always here to answer any questions that our clients may have, and we work with them to address any issues that arise throughout the entire process," says Saso. "We understand that for some homeowners making selections can be a difficult stage, and our team tries to provide as much insight and guidance as possible to help you make the right choices for your home."

With keeping these important factors in mind, the MDM team creates strong rapport with their clients and has maintained lasting relationships with families throughout the city. Building meaningful relationships is also important to MDM Developments when it comes to their trades and subcontractors – that's the only way to ensure consistent quality and efficiency. "We have great partners that we work with. We work closely with all our partners such as Bertram Construction (Ontario) Ltd., MAK Mechanical, Pearson Engineering Ltd. and our direct team works closely to ensure we're all on the same page. Having that integration with all of our key partners is essential for us to get the job completed effectively," he says.







# **UPCOMING COMMUNITIES**

Fenelon Lakes Club is located at County Road 8 and West Street North, just off the shores of Cameron Lake in Fenelon Falls, Kawartha Lakes. The allexclusive collection of two 5 storey condominium buildings and townhomes will be a mix of two bedroom, two bedroom plus den and three bedroom layouts, with units ranging from about 1,000 square feet to about 1,500 square feet. Characterized by stone, EIFS and Engineered wood siding, open-concept kitchens and 9 foot ceilings, Fenelon Lakes Club captures the modern, contemporary atmosphere that tranquilly expresses its luxurious character and resonates with the feel of resort-style living. "Fenelon Lakes Club is appealing because it puts you right in the center of all the action and has everything at your fingertips. With amazing balcony views from your suite, you have the ability to do anything you want at any point of the day from taking in the great views from the shores of Cameron lake, to enjoying the lifestyle-enriched amenities; including an outdoor pool, tennis and pickle ball courts, and fitness areas," says Saso.

One of the MDM Developments' projects that seems to be generating a lot of buzz is the new community – **The Brix Condos** in the quaint town of Creemore. This exclusive Boutique Condominium project will consist of a 2 building, 4 storey build with 72 units ranging from 700-1400 sq. ft. It will be a perfect place for individuals and families to call home and raise their children. The Brix is designed to celebrate and honour the landscape it graces with an emphasis on lush parklands and connections to nature and the historic Creemore business district. "Creemore offers small town charm and character offering ample opportunity for buyers to come together to celebrate rural Ontario living," says Saso. "Residents of The Brix will be surrounded by green space, lush parklands, nature trails, and tranquil waterways that can be enjoyed year-round. It's conveniently situated just minutes away from Creemore's quaint business core and offers residents plenty of boutique eateries and retailers to enjoy and support."















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# **MOVING FORWARD**

MDM Developments dedication to changing the landscape of Northern Ontario's skylines allows the firm to build projects that define luxury, with sophisticated lifestyle amenities, while promoting a healthy lifestyle. The drive to be better motivates the firm to not only build a home client's love, but to maintain the reputation that will keep home buyers returning for years to come. Moving forward, Saso says the company will continue to pursue improvements aligned with their key beliefs. He anticipates this will lead to additional positive results and will strengthen the position of the firm as the developer of choice. "We work on 4 or 5 projects a year so ideally we'd like to double that number and grow our presence in communities and cities throughout Ontario," Saso says. "We are looking for opportunities to expand further east such as Belleville, and take advantage of markets that were once considered secondary markets that have now become some of the most sought after places to live."

With such a strong message being conveyed from the very top, MDM Developments has earned a place among Canada's top home builders, and will continue to follow best practices that keep them a leader in the housing industry and set standards of home building excellence.













# Sunny Communities:

Reinforce | Reshape | Reignite

From acquiring the land, developing the vision, and designing architecturally distinct residential projects, Sunny Communities brings a customer- focused vision to every aspect of community planning.

Sunny Communities is unique in their industry; they believe that building excellence rests not only on bricks and mortar – but also on a strong foundation of quality relationships with committed staff, expert tradespeople, quality suppliers, and most importantly, valued homeowners.

Richmond Hill based Sunny Communities was established in 2019 by three partners: Jian Zhang, Christopher O'Hanlon, and Mike Circosta, all with extensive experience in real estate, construction, and development. The three partners rely on their specialized knowledge and have built a strong reputation as an industry leader continuously striving to deliver the highest possible design standards in their projects that reflect the needs and desires of their clients.

"We were brought together by Christopher's father Patrick O'Hanlon, who is a well-known industry veteran that has developed and built many prestigious neighbourhoods throughout the G.T.A. He thought we would match well together, so our team comes with experience from a vast array of industries, providing us with a dynamic and versatile foundation," says Circosta. "Building a team, like building a house, requires starting from the ground up. Our values, much like a foundation, affect our team the same way all the time. Our personal interest in the business creates passion and loyalty that is an integral part of our drive."











# **GUILDING PRINCIPLES**

With a solid foundation in place, Sunny Communities' core values are the bedrock that is pivotal to the overwhelming success of their company. "One of our most impactful core values is integrity. We believe the qualities that comprise integrity are some of the most important business practices that can turn a good corporation into a great one," Circosta says. "We feel strongly about customer satisfaction and doing the right thing for the customer. Delivering quality with a great product is essential in our process, and we take great pride in our ability to remain true to our company values. We have a very hands-on approach with the homeowner and are transparent from the point of sale to closing and guide them through a comprehensive Pre-Delivery Inspection (PDI) before the date of possession."

Circosta also believes the emphasis on bringing together the right people for each of its projects ensures a positive and seamless experience in creating a quality development. "Employee satisfaction is so important. If you don't take the time to build relationships and have satisfied employees, we're not going to have satisfied clients, he states. "Having a highly integrated team encourages us to think about what we do as individuals impacts our teammates. This creates accountability and support and helps us strategize together."

Building meaningful relationships is also important to Sunny Communities when it comes to their vendors and sub-contractors – that's the only way to ensure consistent quality and efficiency. "The relationships we have built with our trades and suppliers are vital, and we've been working with many of them since the beginning, so it's great to have that confidence knowing the work is going to be done right and we have built trust," Circosta says.



# SHAPING COMMUNITIES

A hallmark of Sunny Communities' properties is being the first in upcoming neighbourhoods and seeking out markets that are currently strong but will also continue to grow. The philosophy behind this strategy is that it affords great quality, location, and price, with less dependence on the other external factors like the market and the economy. This ideology is rooted in the concept that each space in a home should be an authentic representation of the client, designed to complement each family member's unique present and future lifestyle needs. But Circosta recognizes that building successful communities takes more than just constructing well-designed homes, it also means understanding local dynamics and establishing a community that taps into the best features of the surrounding neighbourhood. "In real estate you constantly hear the cliché that it is all about location," he says. "Location is just the beginning. We see a piece of land and have a vision to create opportunity and a strategy to execute this vision effectively. Every new project we work on will be designed based on the demographic. Building in Toronto is completely different than building in Barrie, so listening carefully to customers and from the market helps us create what people need and want."

Circosta recognizes that building successful communities takes more than just constructing well-designed homes, it also means understanding local dynamics and establishing a community that taps into the best features of the surrounding neighborhoods. This means constructing communities that are both beautifully designed and incorporate local parks, shopping facilities, and transportation hubs. "We want to make sure we'll make a difference and incorporate as much as a community feel as we can. We want to put our stamp on it and go above and beyond to design much more than a neighbourhood, we also create an ideal lifestyle that exceeds everyone's expectations," he states.



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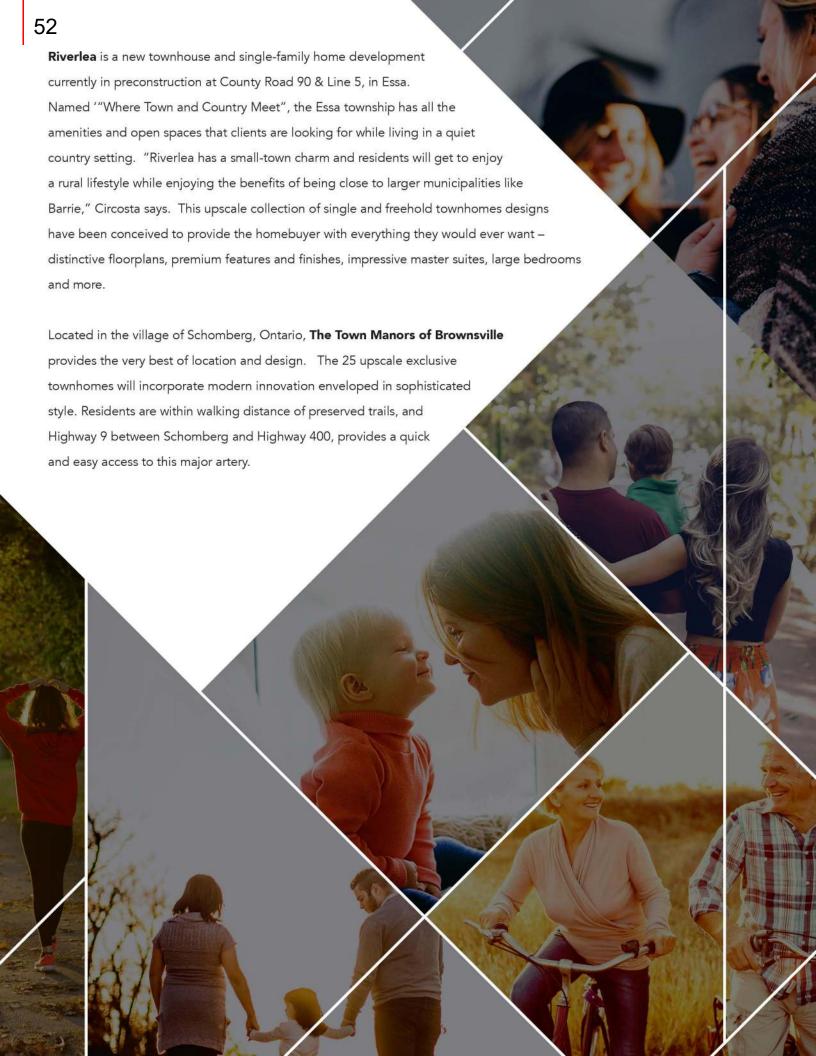


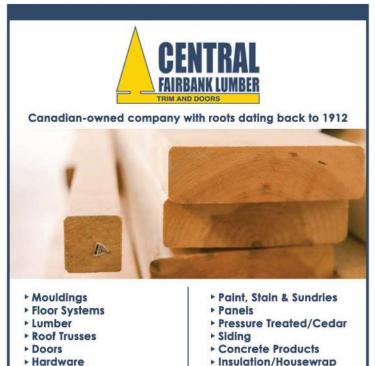


# EXPERIENCE THE DIFFERENCE

Whether you're looking for a home in a vibrant urban community setting that puts you right in the center of the action, or neighborhoods that offer more recreational amenities among natural settings, there is no shortage of choice with Sunny Communities' selection of communities. With several communities in development, you'll be sure to find a home at different price points that cater to a variety of lifestyles.

Located at Major Mackenzie Drive and Markham Road, Sunny Communities presents an exciting development with **Markham GOLD**. The new master-planned communitythat consist of 195 townhomes, 160 stacked back to back townhomes and a potential 20-storey high rise condo with approximately 320-units. With designs ranging from 600 to 2,131 square feet and features that include impressive open concept kitchen and living areas, 9 ft. ceilings, and expansive windows. Markham GOLD captures a modern and contemporary atmosphere that ideally express the concept of modern urban living. "Markham GOLD sits in a prime location and is surrounded by first-rate amenities, including supermarkets, bakeries, restaurants and schools," Circosta says. "The location is a transit friendly with Hwy 404 and Hwy 7 close by, along with the Mount Joy GO and Hwy 407 for all your travelling needs."





► Columns

East Location

Toronto, Ontario

Tel: 416.699.8440

2296 Gerrard St. East

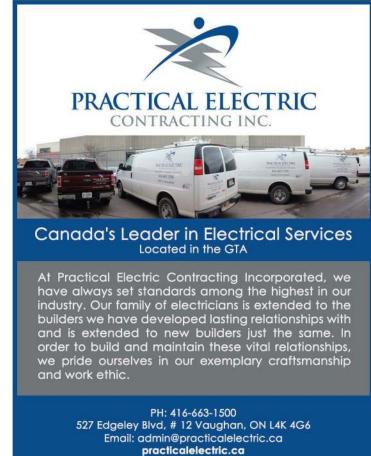
► Home Decor

West Location

Concord, Ontario

Tel: 905.738.2111

1900 Steeles Ave. West

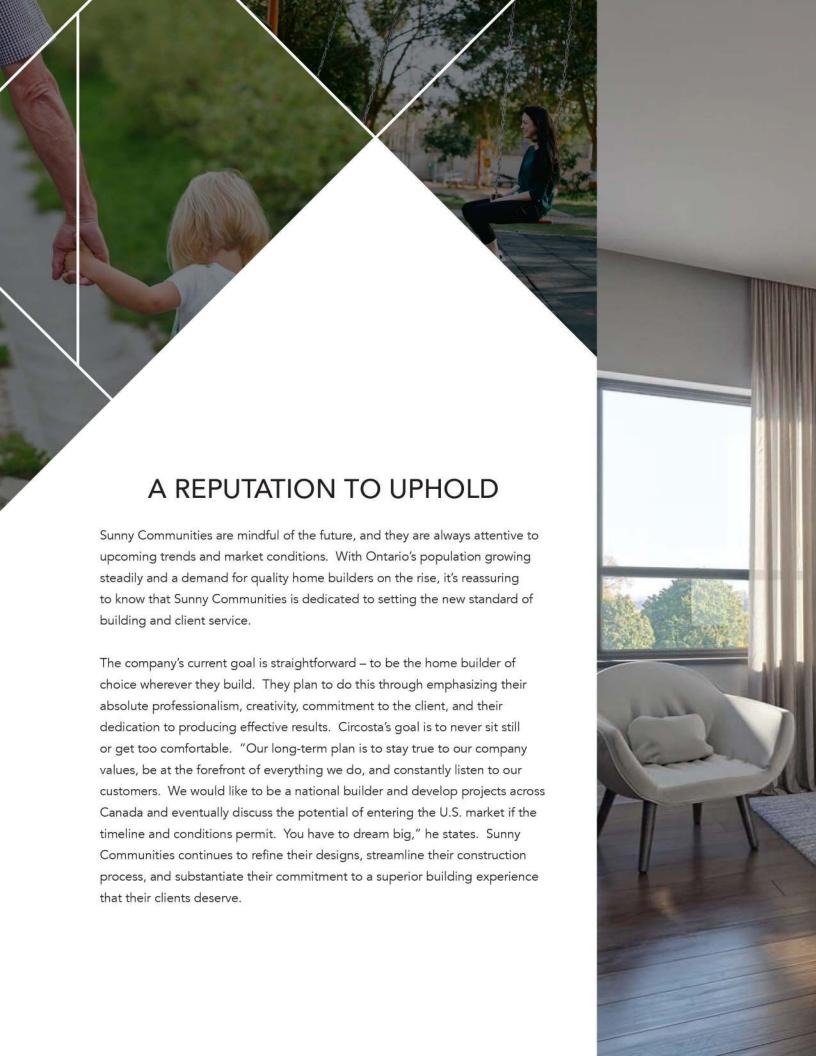


"Riverlea has a small-town charm and residents will get to enjoy a rural lifestyle while enjoying the benefits of being close to larger municipalities like Barrie."

Mike Circosta

centralfairbank.com











# Super Library: Construction set to begin on Ottawa library and archives project

he joint Ottawa Public Library (OPL)—Library and Archives Canada (LAC) facility, which will soon take shape in downtown Ottawa, will include significant enhancements to achieve net-zero carbon, the federal government reports in a recent update on the project.

The Ottawa Public Library Board reviewed the designs for the \$192-million project, which is expected to officially open in 2025. The building's design already complied with the LEED Gold standard, states a release, adding funding from the federal government will allow for upgrades to the building's envelope and insulation; triple-glazed windows; solar panels on the rooftop and embedded in the facade; additional sustainable materials; and an indoor green wall.

The Ottawa Public Library Board received a look at the design for the new Ottawa Public Library main branch and Library and Archives Canada. (Photo courtesy: Diamond Schmitt Architects)

"During the most comprehensive and extensive public engagement process we have taken to date, we heard loud and clear from our partners in the Indigenous community, our Ottawa Public Library customers, the broader community, and stakeholders at all levels that sustainability is key, and the joint facility should set the bar for other public libraries and institutions as well as for the broader development of LeBreton Flats," said Matthew Luloff, chair of the Ottawa Public Library Board, in a statement.

"Thanks to our unique partnership with Library and Archives Canada, we will meet that high standard and build a world-class facility that will be a model for sustainability, and a testament to the power of collaboration between two public institutions. This is something all of us can be very proud of."



Mayor Jim Watson, Coun. Tim Tierney, chair of the Ottawa Public Library Board, Steven Guilbeault, Minister of Canadian Heritage, Catherine McKenna, Minister of Infrastructure and Communities and MP for Ottawa Centre, with a model of the proposed architectural design for the Ottawa Public Library — Library and Archives Canada Joint Facility. Photo by Errol McGihon /Postmedia









