

2024



SALEM International Co.

COMPANY

PROFILE

COMPANY PROFILE

Eight years of experience for our team in supervising and executing major projects in Qatar



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ABOUT COMPANY

Information & Communications Technology (ICT) and Extra Low Voltage (ELV) Systems, and its other allied solutions and services.

SALEM International Co, It is one of the established and leading companies in Qatar in the areas of project-based technology engineering and project management specializing in implementation and execution of total Information & Communications Technology (ICT) and Extra Low Voltage (ELV) Systems, and its other allied solutions and services.

Our management and operations executives are among the ICT industry's seasoned senior professionals with rich and diverse experiences in managing various enterprise ICT domains in a multinational company from the Middle East's Construction & Engineering sector. Our strong sense of identification with client projects means that we are constantly striving to provide solutions, even for issues they aren't yet aware of.



WE KNOW THAT THINGS CHANGE; HENCE
WE ARE CONSTANTLY STRIVING TO ADAPT



SALEM International Co. is designing and integrating advanced surveillance systems and solutions for a wide range of clients from small-sized communities such as villas or schools to the larger needs such as shopping mall, stadiums, retail showroom, streets, parking area, and compounds as well we integrating several leading ELV System brands and whatever is the your need, it is equipped enough to implement the customised systems through concept, design, getting approvals, installation, testing, commissioning, training, and beyond.



In SALEM International Co we are focused on understanding Client requirements and accurately matching to resource capability and constraints through a business 'end-to-end' that is defined by Client's needs. Backed by these extensive experience means, we have expertise that reaches across several sectors, as well as knowledge of specific protocol, standards and regulations.



MISSION & VISION

MISSION

To provide businesses and communities unparalleled technology engineering and project management services to execute total ICT and integrated ELV systems projects by adopting best practices and utilizing sustainable technology products and solutions.

VISION

To be the preferred partner in providing competitive edge technology services across market segments in Qatar by adopting products and solutions capable of achieving sustainable growth, with due care to ethical, environmental and social responsibilities.



WE KNOW THAT THINGS CHANGE; HENCE
WE ARE CONSTANTLY STRIVING TO ADAPT



OUR CORE VALUES

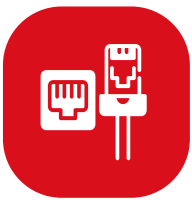
We at SALEM International Co , believe that our success is based on the core values we wholeheartedly follow. Our management is committed to the fair and ethical treatment of employees and stakeholders. Commitment, Integrity, and Respect for the individual and the environment to attain a more sustainable future. This shall be undertaken through implementation of the following:

- We intend to seek mutually beneficial and enduring relationships in all the commitments that we make, ensuring that they are straightforward and honest.
- We intend to provide services and products of uncompromising quality.
- Our communication will be open and accurate, both internally and externally.
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OUR SERVICES

We provide total Information & Communications Technology (ICT) and Extra Low Voltage (ELV) Systems execution, supplying, testing, and commissioning support including but not limited to the following:



STRUCTURED CABLING

We provide the best of breed structured cabling solutions to strengthen your data & voice communication network.



SMART HOME SYSTEMS

We offering the latest technology to control systems including Air Conditioning system, Light Control, Background Music System



ACCESS CONTROL SYSTEMS

Are electronic systems that allow authorized personnel to enter controlled, restricted, or secure spaces.



PUBLIC ADDRESS SYSTEMS

An electronic system comprising microphones, amplifiers, loudspeakers. It increases the apparent volume of a human voice, musical instrument



GUEST ROOM SYSTEM

(GRMS) provides an innovative way to control the lighting, heating/cooling, curtains, TV, Music System and hotel guest services .



BACKGROUND MUSIC SYSTEM

A background music system (BGMS) is a music playback system that plays continuous background music, normally via a distributed public address audio





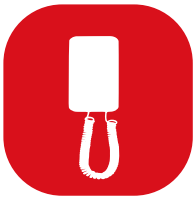
SMATV / IPTV SYSTEMS

SMATV (satellite master antenna television) systems for hotels, hospitals, Villa Compounds, Apartments, schools, airports and other.



HOME THEATRE SOLUTIONS

Are home entertainment audio-visual systems that seek to reproduce a movie theater experience and mood using grade video and audio



INTERCOM SYSTEMS

Video intercom also known as Video Door Phone is a stand-alone system used to manage calls made at the entrance of any building.



IT INFRASTRUCTURE

Infrastructure is defined as a set of information technology (IT) components that are the foundation of an IT service.



WIRING ACCESSORIES

We provide wiring accessories which matched the latest trends with unmatched finishing and high standard of quality.



TELECOM INFRASTRUCTURE

Telecom Infrastructure activities in OSP (Outside Plant) and ISP (Inside Plant)



FIRE ALARM SYSTEMS

Fire alarm system is designed to detect the unwanted presence of fire by monitoring environmental changes associated with combustion.



PABX, IP TELEPHONY

We providing solutions for Small to large corporations. We provide complete solutions from installation to programming and training.



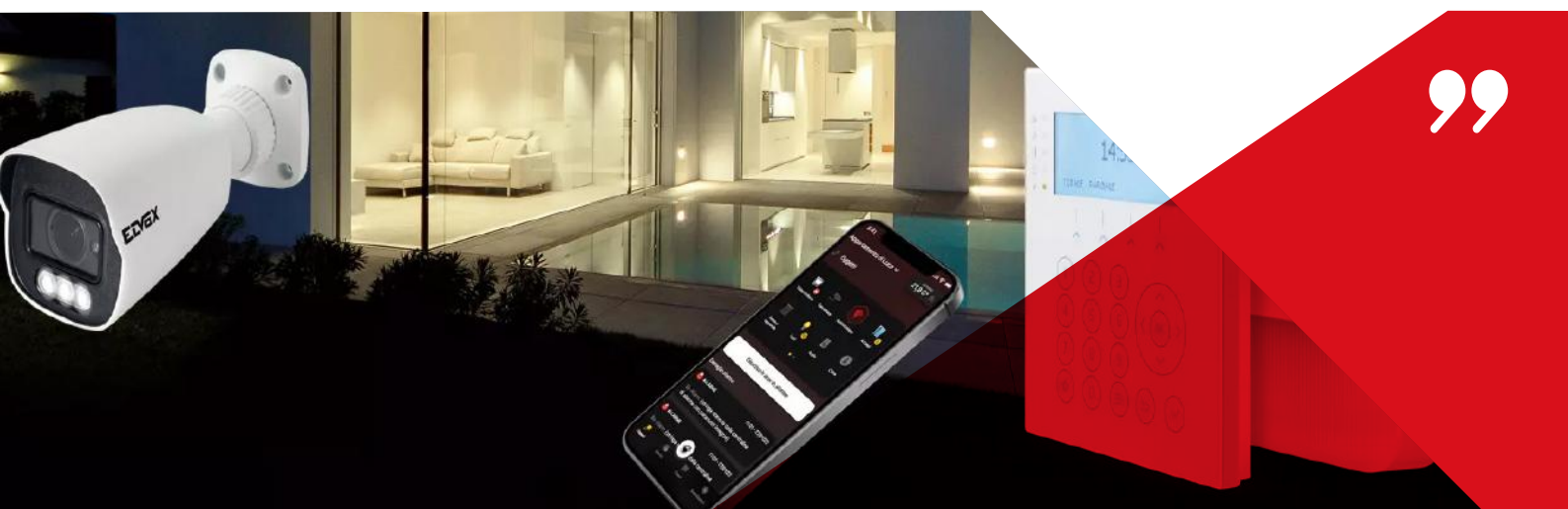
ANNUAL MAINTENANCE CONTRACT

Our Annual Maintenance Contract services include providing a comprehensive & cost-effective support services with local spares



WIFI SYSTEMS/NETWORK

The whole point of a wireless network is to keep your digital devices connected no matter what part of the house you're in



OUR PARTNERS

We Are officially Authorized Distributors for some of the Leading Brands: (VIMAR SPA – ELVOX - HUAWEI - WESTERN DIGITAL - Etc)



Italian brand Established in 1945, Vimar has since established itself as one of the world's leading manufacturers of Wiring Accessories and Home Automation.



Ever since the company was founded in 1954, Elvox has been one of the key players in the intercom and, subsequently, video door entry system sector. In 2011 Elvox was purchased by Vimar, a leader in the production of electric material and home and building automation systems which has been operating on a global scale for 65 years.

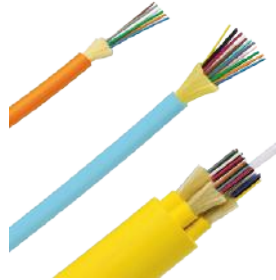


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PANDUIT®

Panduit is a leader in infrastructure products and services for data networks and electrical power applications. Panduit helps create connectivity solutions that gives your customers the ability to become more productive and adaptable across their organization.



HUAWEI

Founded in 1987, Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. We operate in over 170 countries and regions, We are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.



Western Digital

Western Digital Corporation (WDC, commonly known as Western Digital or WD) is an American computer drive manufacturer and data storage company. It designs, manufactures and sells data technology products, including data storage devices, data center systems and cloud storage services.





Seagate Technology Holdings plc is an American data storage company. It was incorporated in 1978 as Shugart Technology and commenced business in 1979. Since 2010, the company has been incorporated in Dublin, Ireland, with operational headquarters in Fremont, California, United States



SOPHOS

Sophos was founded by Jan Hruska and Peter Lammer and began producing its first antivirus and encryption products in 1985. During the late 1980s and into the 1990s, Sophos primarily developed and sold a range of security technologies in the UK, including encryption tools available for most users (private or business). In February 2014, Sophos announced that it had acquired Cyberoam Technologies, a provider of network security products.



kaspersky

Kaspersky Lab is a Russian multinational cybersecurity and anti-virus provider headquartered in Moscow, Russia, and operated by a holding company in the United Kingdom. It was founded in 1997 by Eugene Kaspersky, Natalya Kaspersky and Alexey De-Monderik. Kaspersky Lab develops and sells antivirus, internet security, password management, endpoint security, and other cybersecurity products and services.



BRAND WORKING WITH



OUR PROJECTS



01

TARIQ IBN ZIYAD SECONDARY SCHOOL

It is one of the oldest public schools in Qatar, and the scope of our work included installation, testing and commissioning the school's voice evacuation system.

CLIENT : Ashghal

CONTRACTOR: Elite Fire Protection

CONSULTANT: ECG



Team work is key to our approach. Together, we work to develop long-term relationships with clients, co-professionals and contractors, helping them achieve project aims



**02**

QNBN FIBER CABLE WORK

Our Scope is Pulling and installing multi-core fiber cables from the industrial area to the Al-Gharafa area, with a total of 18 kilometers of fiber cables.

CLIENT : QNBN

CONTRACTOR: Sirti Mena For Projects

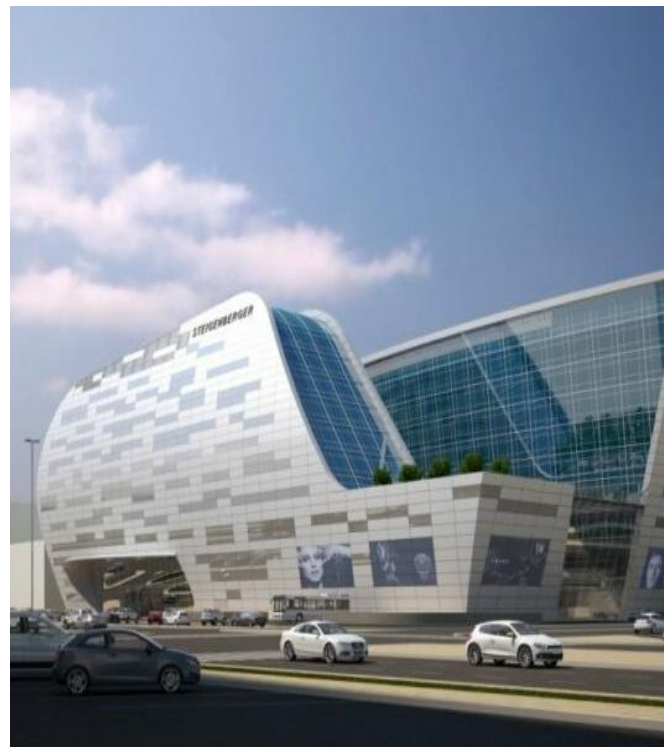
03

STEIGENBERGER HOTEL MULTI-PURPOSE HALL

A multi-use hall in a Steigenberger hotel Doha, Our Scope of work is supply and install, All ELV Systems for example Structured Cabling System, CCTV And Sound System.

CLIENT : Steigenberger Hotel

CONTRACTOR: Osoul Enterprises



**04**

ARIANE CITY - MESAMEER RESIDENTIAL

Providing a mix of residential, mixed-use, commercial, retail and recreational spaces.

Our Scope is Structured Cabling System, Intercom System & SMTV System.

CLIENT : Ariane Realestate.

CONTRACTOR: Brothers Real Estate

CONSULTANT: Conseil Engineering

05

AL-WAKRA BUS DEPOT

Our Scope is Structured Cabling System, Intercom System & Access Control System.

CLIENT : Ashghal

CONTRACTOR: Brothers Real Estate

CONSULTANT: AECOM





06

AL SADD HEALTH CENTER

Our Scope is Structured Cabling System, CCTV System & Access Control System.

CLIENT : Ashghal

CONTRACTOR: Brothers Real Estate

CONSULTANT: ECG

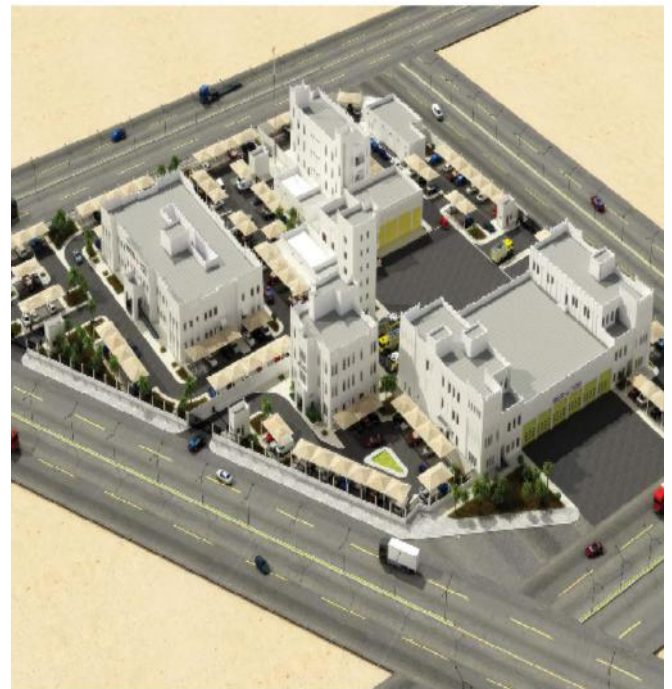
07

LUSAIL SECURITY COMPLEX

Ministry of Interior, our scope is Structured Cabling System & CCTV System.

CLIENT : Ministry of Interior

CONTRACTOR: Brothers Real Estate



OUR PROJECTS

Joint Venture With Osoul Group.



08

THE SEEF LUSAIL'S

Our Scope is IBS DAS System - Full Structured Infrastructure, Implementation and Execution of Distributed Antenna Systems (DAS), and Testing & Commissioning Support.

CLIENT : Vodafone Qatar

CONTRACTOR: Sirti Mena For Projects

09

GRAND ZONE RESIDENTIAL

IN AL RAYYAN (MALL OF QATAR)

Our Scope is Fire Alarm System - Full Structured Infrastructure, Implementation, Execution and Testing & Commissioning Support.

CLIENT : Qatar Mall

CONTRACTOR: Lightning Electromechanical

CONSULTANT: KEO International





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NH Collection Doha Oasis Hotel

Our Scope is IBS DAS System - Full Structured Infrastructure, Implementation and Execution of Distributed Antenna Systems (DAS), and Testing & Commissioning Support.

CLIENT : Vodafone Qatar

CONTRACTOR: Sirti Mena For Projects

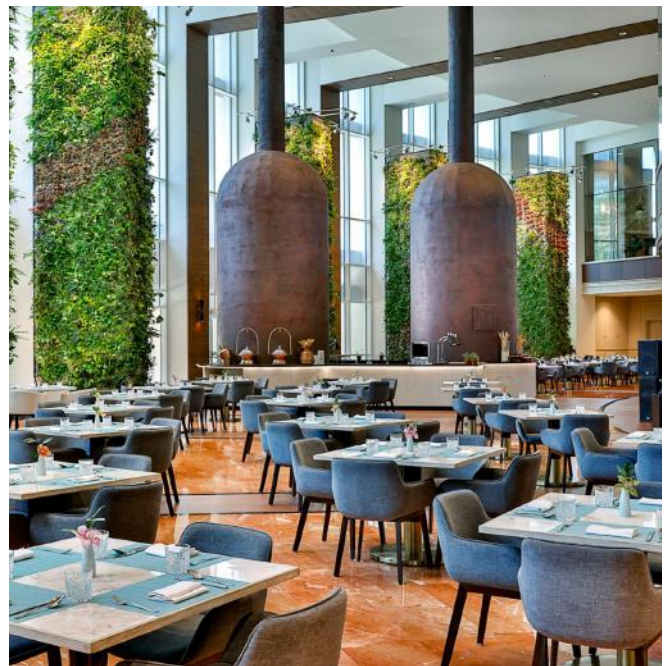
11

The Lagoon Restaurant The Ritz-Carlton, Doha

Our Scope is Full Structured Infrastructure Cabling.

CLIENT : The Ritz Carlton Doha

CONTRACTOR: Osoul Enterprises





12

ARCHISCOPE OFFICE

Full Structured Infrastructure Cabling, Design, Installation and Execution Of CCTV & IP Telephone.

CLIENT : Archiscope

CONTRACTOR: Archiscope

13

PEDESTRIAN BRIDGES

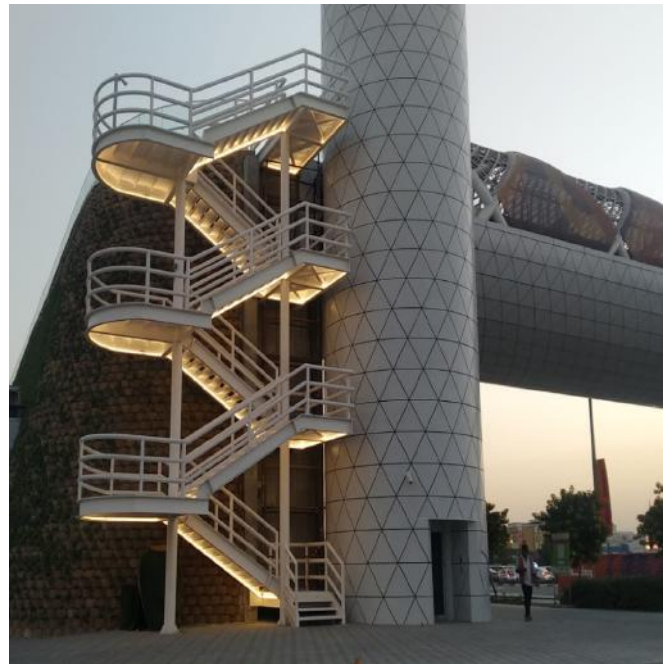
SL-14, EC-50 SL-14, EC-50

Our Scope is ELV Systems

CLIENT : Ashghal

CONTRACTOR: Osoul Enterprises

CONSULTANT: CDM Smith



14

ARCHWAY PROJECT

Project Located at Logistic Area at Al Wakra, consists of Commercial and Residential Buildings, our Scope is ELV Systems.

CLIENT : Archway

CONTRACTOR: Osoul Enterprises

CONSULTANT: United Architects



SOME PROJECTS SUPERVISED AND IMPLEMENTED **BY OUR TEAM**



AL RAYYAN STADIUM

FAS/DRA/DTA Systems



SALWA DAHAB RESORT

BMS System





**EDUCATION CITY
GOLF COURSE**

FAS System & Security Systems



**MSHEIREB DOWNTOWN
DOHA, PHASE 3**

FAS/DRA/DTA Systems



CUBAN HOSPITAL

FAS System



PLACE VENDOME MALL

Distributed Antenna Systems (DAS)



SOME OF OUR WORK





OUR CERTIFICATES



To whom it may concern

Marostica, 22nd September 2023

Subject: **LETTER OF AUTHORIZATION**

Project: **Mr. Khalifa Al-Ganim Villa**
Location : **Doha, Qatar**
Contractor: **First United Engineering**
ELV Contractor: **Salem International**

By this letter we declare that Company:

Salem International
Wadi Rashedah Street,
Doha - QATAR

is our authorized reseller for the above-mentioned project, without any exclusivity.

Validity: up to 31/12/2023.

Giovanni Maffei
Commercial Director
VIMAR S.p.A.

SOPHOS
Authorized Partner

Salem International
Trading and Maintenance
W.L.L

April 2023 - May 2024

Kris Hagerman, Sophos CEO

SOPHOS
Partner Program





Partner Program



Kaspersky hereby certifies that

Salem International
Qatar

Registered Partner

is authorised to resell Kaspersky products and services. The Kaspersky Partner agreement recognises the commitment of both companies to offer superior solutions and customer service

Certificate is valid till **31/12/2029**
Partner PIN **SA03QA00**

Andrey Efremov,
Chief Business Development
Officer







SAIEM
INTERNATIONAL

Contact Us

-  +974 7404 0860
-  +974 7404 0860
-  info@salem-intl.com
-  www.salem-intl.com
-  Doha, Qatar
-     [saleminterna](#)