YOU NEED TO BE SHARPER, FASTER AND BETTER.

THE CS PARTNERSHIP

About Us

The team behind The CS Partnership are Lawyers and Legal Project Practitioners (LPP). We get it.

Our experience and skills as Lawyers and Legal Knowledge Engineers make us truly unique – we are the interface between being legal experts and technology experts.
We understand both technology and legal practice and the importance of harmony between the two, and we are able to drive innovation, efficiency, process improvement, and client engagement.

Our aim is to leave you empowered with ingrained corporate habits that eliminate inefficiency and maximise your profit, as well as maximising the adoption of your technology. We will introduce you to the modern version of commoditisation and streamlining.

Our mission is to lead the change in the legal profession.

Sarah Keegan

Qualified as a Solicitor in 1996 and has over 20 years' experience in property law, primarily as a Residential and Mixed-Use Urban Regeneration Property Lawyer.

Clair Payne

Clair started her career in law in 1999. Clair has real experience at all levels of a team having initially started her career as a Secretary in the personal injury department of a leading Manchester law firm, before soon moving on to become a Conveyancing Paralegal.

Process Mapping / Workflow Development

We understand the pain points and bottlenecks that your firm faces, and we know how to combat them.

Our co-founders have managed caseloads from inception to file closure, and what sets us apart is the unique communication skills that we have between IT developers and fee earners.

We write the desired alterations you need to your existing Case Management Software across all practice areas and software. We also write and build bespoke workflows/case types.

From there, we then take what we have designed, and develop this into your existing Case Management Software. Alternatively, where you have in-house IT developers, we will pass over the designed process maps for internal development.

Where required, we will also train your staff on the changes that we have made.

Case / Practice Management Selection

**Sourcing a system that works for you in a noisy market often poses a challenge.
We are here to help you make the best investment.**

We assist firms in choosing and implementing new Practice Management/Case Management Systems.

Generally, we look to carry out an analysis of the current position within the firm to establish your detailed requirements, often speaking with nominated members of each department to ensure any departmental-specific needs are taken into consideration.

From here, we then formulate a selection criteria document, with a view to it being submitted to short-listed providers for their input, and confirmation that their system is capable of achieving such requirements.

Once selected, we are then able to assist with the project management of the implementation of your new technology to ensure successful delivery and adoption.

Change Management

Purchasing technology is the first part. But ensuring it is adopted and correctly managed throughout your firm is much harder.

Technology is not the differentiator to change in your firm. How the technology is used is the differentiator.

If you have purchased new software, but your staff output remains the same (or declines), then in addition to building/tweaking the software you need to also look at the human behaviors in the teams running alongside the use of the software.

We can confidently say that our working methods positively change how our client teams are working. We eliminate being "busy for busy's sake", and we assist all team members to change and adopt new methods of working.

Coaching

Your people are your most important asset. We work with teams and individuals to get the best out of them.

We support teams and/or individuals to change the behaviors in their departments, in particular:

- Teams who are struggling to pull together/adopt change;
- Coaching Team Leaders and Heads of Department on how to implement good behaviors in compliance/finances/marketing and leadership across their teams;
- ·Assisting departments to find and lock down their centralised best practice habits and their agreed levels of decentralised management;
- To hit their financial target;
- To grow their client base/ level of work.

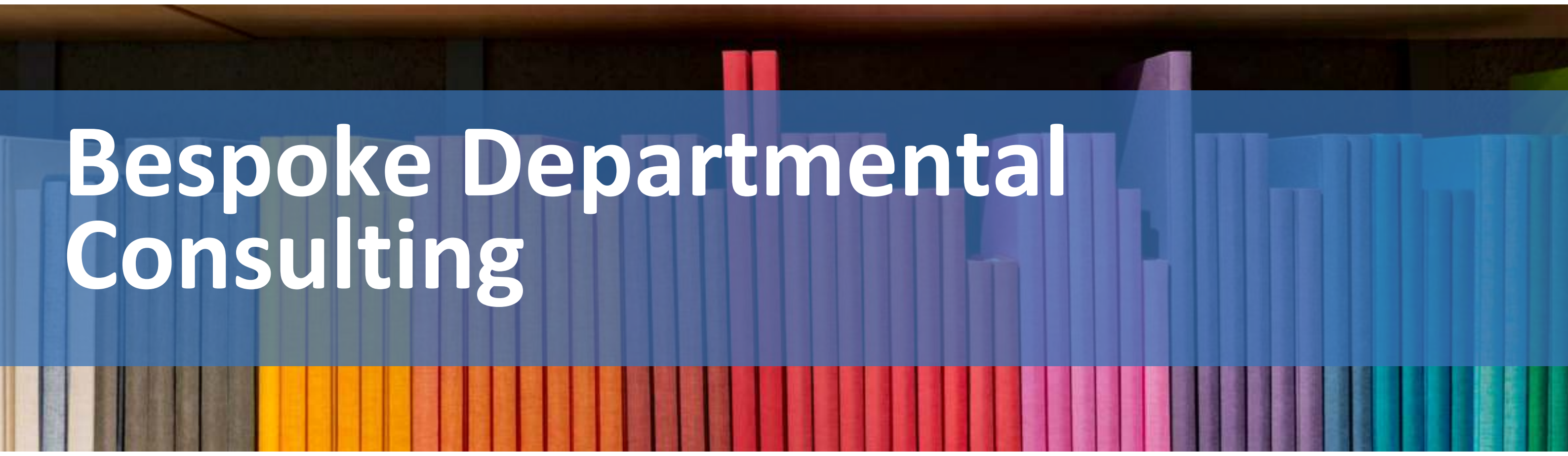
We are passionate about helping law firms, and it is often much easier for an outsider to tackle some of the issues that you are experiencing.

Central Processes

Do things correctly, or don't do them at all. That's the CS Partnership way. We can streamline all of your central processes to ensure a smoother and more efficient delivery.

We work on projects that run through the very core of firms and affect every department. The issues that you want to resolve will be specific to your firm, but some common areas include:

- Accounting procedures and best practices in accordance with SRA rules (including billing and credit control, and electronic postings)
- Correct and compliant onboarding of new and repeat clients
- How to better deal with Lexcel and PII requirements throughout your firm’s behaviors
- File closing procedures

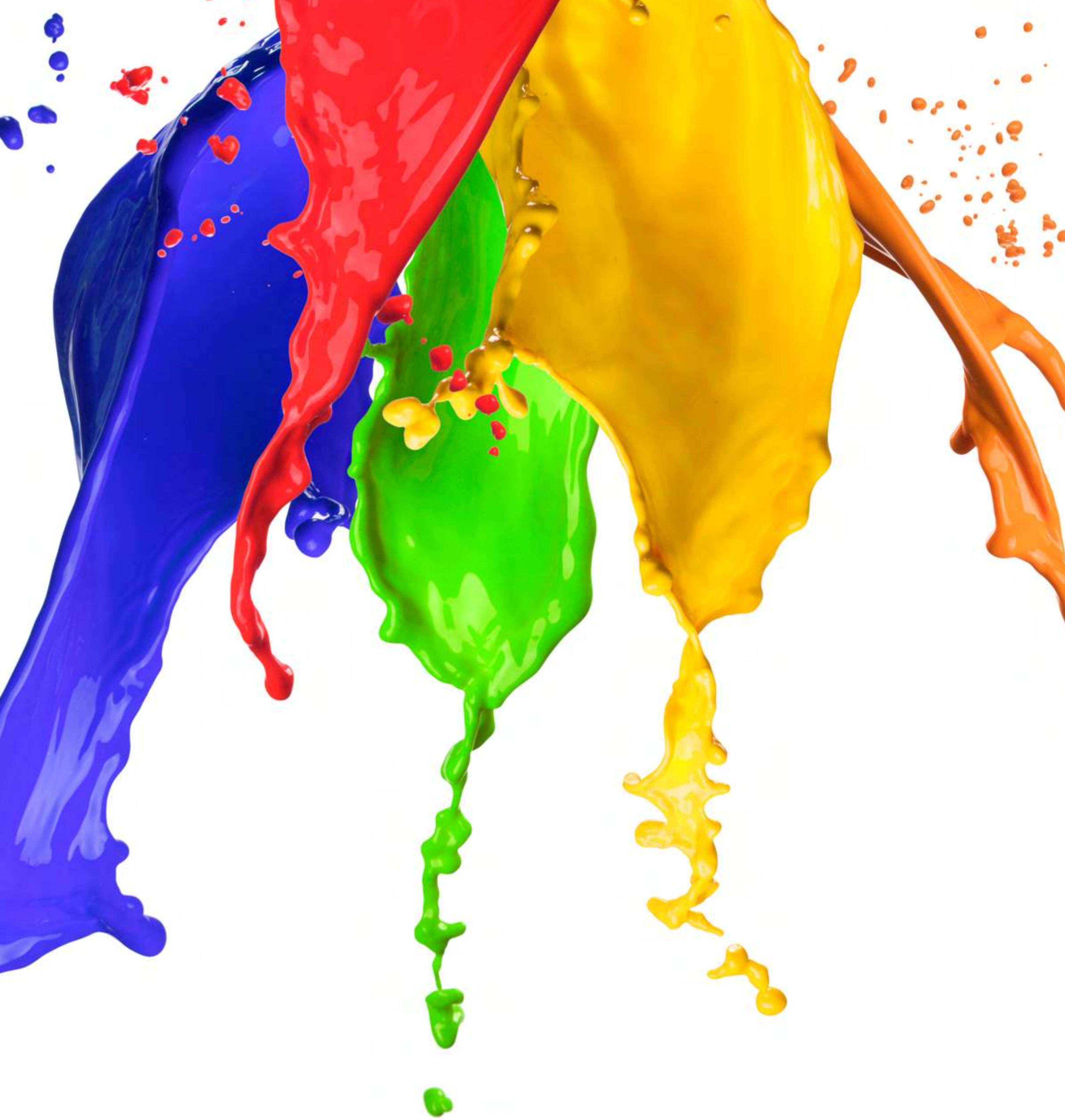


Bespoke Departmental Consulting

Approaching a department’s problems from a holistic perspective to effect optimal success.

We visit departments to find out how they are functioning, and to report to the Partners/Board with suggested improvements for the team to make either with their technology, their financial performances, or their risk and compliance behaviors.

We also work with pre-merging departments to help them see if there is a match between them, and post-merger departments to help them unite easily.



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