



Positive Impact Report 2026



Introduction

At Alliance Wine, importing wine is not just about moving bottles from one place to another. It is about the relationships we build, the choices we make, and the values we stand for every day. This Positive Impact Report reflects who we are as a business and how we operate: responsibly, thoughtfully, and with a long term perspective.

The wines we import carry stories of people, land, and craftsmanship, and we believe our role comes with a responsibility to protect and strengthen those stories, not only commercially, but socially and environmentally as well.

Our approach to positive impact is embedded in our daily decisions: from how we select producers and manage our supply chain, to how we support regenerative farming, and responsible winemaking and consumption. This report brings together the actions we are already taking, the progress we are making, and the areas where we know we must continue to improve.

We share this report to be transparent, accountable, and honest - because creating positive impact is not a separate initiative for us. It is part of how we do business.

MARTA JUEGA RIVERA, PHD
HEAD OF POSITIVE IMPACT

This report covers the period of January 2025 to May 2026.



Since the inception of Alliance in 1984, we have always strived to make sustainability an integral part of our how we do business.

For many years this was done internally, without looking for external recognition or accreditation, but focused on working with producers that not only treated their land with respect but also the people they work with and the wine they created.

This approach developed over time to be a cornerstone of who we are, until we formalised it in 2020 and realised we needed to develop this belief to the next level of commitment.

Positive Impact Timeline

2026

ISO 14001:2015 certification attained.

2025

Insetting scheme in place, decarbonisation plan, positive company culture introduced, creation of positive impact group with governance structure.

2024

2023

Creation of our Positive Impact Database. Waste audit and anti- waste initiatives performed for the first time. Energy efficiency measures introduced within our facilities. Responsible drinking initiatives implemented.

2022

Energy efficiency assessment. Calculation of our carbon footprint and ISO 14064-1 certification. Courses offered to support employees' mental health.

2021

2020

Alliance Wine appointed Marta Juega as its Sustainability Manager. An internal and external assessment was also carried out to create our first sustainability strategy.

The 4 Pillars of Positive Impact

01 Nature

02 Growth

03 People

04 Responsible Alliances

01 Nature

WHY?

The Nature pillar focuses on reducing environmental pollution and climate impact across the areas where our operations most directly affect the natural environment: energy, fuels, transport, and waste. These activities are closely linked to greenhouse gas emissions, air and water pollution, and pressure on natural resources if not carefully managed.

Overall, the Nature pillar is guided by a mitigation approach focused on efficiency, robust data, and improved system design - reducing pollution at its source and enabling measurable, long-term environmental improvements.

ENERGY

Electricity use remains a priority because power generation still relies on fossil fuels. Improving energy efficiency and transitioning to renewable electricity significantly lowers emissions while reducing dependency on carbon-intensive options.

Natural gas presents environmental risks through carbon dioxide and nitrogen oxide emissions from combustion.

TRANSPORT

Activities of both internal fleet and external logistics, are a major source of emissions and air pollution, particularly within the wine supply chain. Improving data quality, working closely with suppliers, and defining clear pathways to lower-emission transport are critical to managing this risk.

WASTE

Effective **waste management** is equally important. Poorly managed waste can release greenhouse gases and contaminate land and waterways, while waste prevention, reuse, and correct segregation support circular economy principles and significantly reduce environmental harm.

Carbon Footprint

WHY?

Measuring our carbon footprint is essential to understanding where and how our activities contribute to climate change, providing a clear, data-driven picture of our greenhouse gas emissions across operations and the wider supply chain. This insight enables us to prioritise the most impactful reduction actions, set credible targets, track progress over time, and ensure transparency and accountability in our journey towards long-term decarbonisation.

Scope 1, 2 & 3 Emissions Explained



SCOPE 1

Emissions from the resources the company owns directly.

For AW this includes natural gas (at company facilities) and internal vans.



SCOPE 2

Emissions resulting from the generation of purchased energy.

For AW this includes purchased electricity.



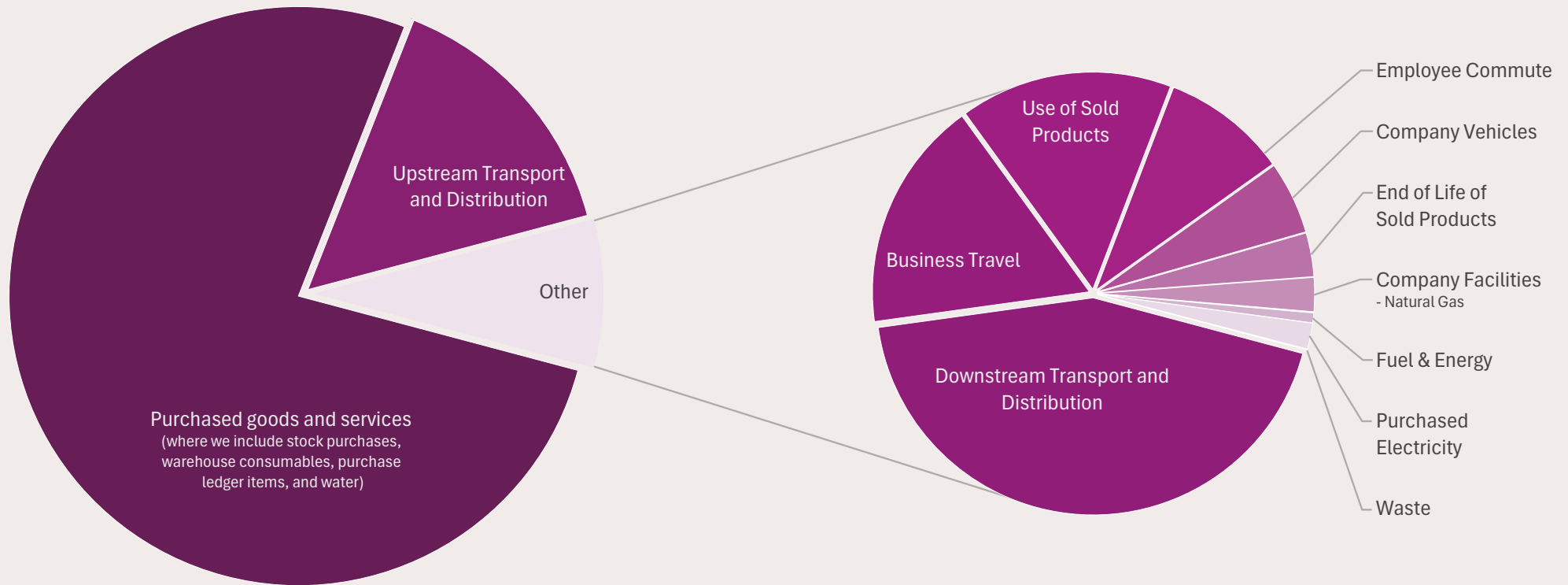
SCOPE 3

Emissions that a company is indirectly responsible for through their supply chain.

For AW this includes all operations associated with the business model excluding emissions covered in Scope 1 & 2.

Carbon Footprint

Our carbon footprint is ISO 14064-1 certificated. We have a decarbonisation plan supported by an insetting scheme.



Case Study:

Insetting Through Regenerative Viticulture



Climate change poses a direct and growing risk to viticulture. Rising temperatures, increased drought, and more frequent extreme weather events threaten grape yield, wine quality, and the long term viability of many established winegrowing regions. While adaptation measures are increasingly common across the industry, meaningful climate mitigation that address the root causes of climate change remains essential.

In 2025, we launched an insetting initiative focused on regenerative viticulture, designed to support carbon sequestration within our supply chain while strengthening vineyard resilience. Our objective was to explore whether regenerative practices can increase soil organic carbon (SOC) in vineyards, and how their effectiveness varies across different climatic and regional conditions.

The project covered 220 hectares across eight wine regions in Spain, Italy, Portugal, and the UK, spanning Atlantic, Mediterranean, and semi arid climates. Working closely with growers, we assessed existing vineyard practices and introduced two to three regenerative measures per site to avoid compromising yield. These measures included cover crops, organic compost, bio-stimulants, reduced tillage, bio control treatments, and reduced reliance on copper and sulphur where feasible.

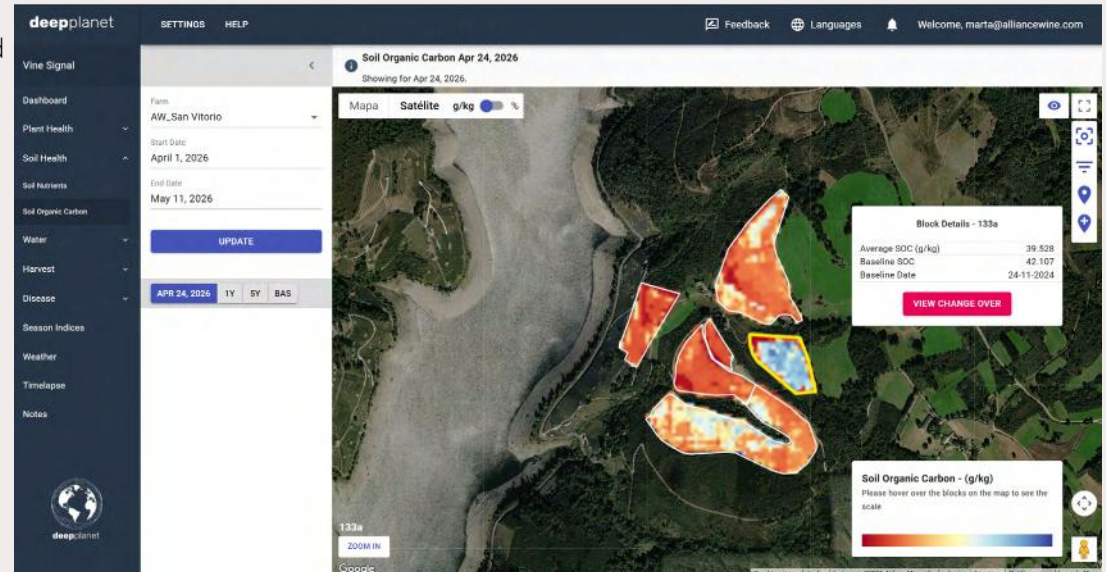
To ensure robust monitoring, we combined ground based soil sampling with satellite and machine learning technology provided by Deep Planet. This hybrid approach allowed us to establish site specific baselines and track changes in soil organic carbon

and key nutrients over time, supported by ISO accredited laboratory analysis.

Therefore, initial results suggest that in maritime climate areas the combined application bio-stimulants, bio-fertilizers, and organic compost offer good results in terms of SOC. Cover crops development can be limited in strong weather patterns. These are wine regions with high-intensity rainfall events that according to literature can lead to P losses.

In warm and hot climate areas, organic amendments combined with biologically active inputs amplify carbon retention. Tillage reduces carbon sequestration. Cover crops are good to reduce erosion, rather than by increasing SOC directly. It is important to highlight that due to climate and low fertility of soils, carbon sequestration can be more limited or slower in these wine regions.

The study also highlighted important interactions between soil carbon and nutrient dynamics. Increases in SOC were often associated with lower mineral nitrogen levels, reflecting healthier microbial



Screenshot of the Deep Planet portal, showing a Soil Organic Carbon

activity and improved nutrient cycling. Conversely, copper and sulphur applications were identified as limiting factors for soil carbon sequestration, particularly in dry systems where microbial recovery is slower.

This insetting initiative demonstrates the value of collaborative, data driven approaches to climate mitigation in the wine sector. While regenerative outcomes are not immediate and require long term commitment, the first year of results provides clear direction on which practices are most effective under different conditions. As the project continues, these insights will guide targeted improvements, supporting both carbon sequestration and the long term resilience of our supply chain.

Energy

We have implemented energy efficient measures, and our energy comes from 100% renewable sources (Beith)

Energy efficiency measures:

- We implemented LED Lighting in our warehouses with monitoring sensors.
- A more efficient boiler system was installed in our office to provide both central heating and hot water.
- In our main warehouse, we halved the number of gas heaters from 4 to 2 in unit 4, with a password-controlled temperature gauge. We upgraded the fire doors to retain the heat in the building which enables us to keep the temperature at 16 degrees.
- Roof Insulation upgrade in our installations
- Improved data collection systems for energy consumption

In addition to electricity consumption, our facilities rely on natural gas to support ongoing operations. The same energy efficiency measures implemented across our sites are intended to reduce natural gas usage alongside electricity demand. However, internal issues with heating and control systems led to discrepancies in gas consumption levels during the reporting period. These issues have since been identified and corrected, enabling improved control of natural gas use and better alignment with our environmental and efficiency objectives.

34%
reduction
in FY 23-24

11%
reduction
in FY 24-25

In 2021 we have an energy audit to evaluate our main facilities in Beith. From 2022 we started to implement reduction initiatives based on insulation, led lighting, monitoring sensors and more efficient heating systems.

In addition, from Oct 2024 we signed long-term Power Purchase Agreements with our electricity supplier to secure that 100% of the electricity that we buy comes from renewable sources. This has reduced significantly our scope 2 emissions (74%). We realized that the systems in place didn't allow us to maintain a good level of data and analysis in FY23-24. The implementation of our positive impact database has finally allowed us to increase the quality of the data and maintain a more robust system to ensure total accuracy.

100%
renewable
energy
since Oct 2024

Transport

WHAT?

Transport represents a significant environmental risk, accounting for 19% of our total carbon footprint. We address this by strengthening transport data quality, engaging closely with logistics partners, and embedding environmental standards that support lower-emission transport solutions across our supply chain.



2024/25 **229,791** → **182,359** 2023/24
total miles

Our vans:

We have started to include route optimisation in our internal fleet of vans. A new digital system will be implemented to help us to streamline this route optimisation in June 2026. We have implemented a system to control their maintenance with regular controls in place and daily checks.

We have Class III (1.74 - 3.5 tonnes) Diesel vans EUR 6. Our decarbonisation plan includes transition of own LGV fleet vehicles to Euro7 for new renting vehicles in the next renting and transition 100% of LGV fleet to Zero Emission Vehicles (ZEVs) by 2032.

Upstream and downstream:

We operate distribution hubs across several European countries to optimise delivery and transport routes; thereby minimising greenhouse gas emissions associated with logistics. As part of this approach, 50% of our delivery activities in London are currently carried out using electric vans, contributing to a significant reduction in local emissions and supporting our broader decarbonisation objectives.



Waste At Wine Events

WHAT?

In parallel to waste reduction in our own facilities, we work to prevent waste at wine events through the development of a circularity policy for wine events. The standards were reviewed to maintain a continual improvement and align them correctly to practices at venues to reduce the level of waste that we generate and ensure best practices when it comes to waste segregation.

The policy and plan are effective to reduce:

- DMR elements at wine events such as plastic bottles and cans (<10% of total weight at events) – Offering cold and hot drinks at events and informing attendees in advance help us to avoid external drinks at the event.
- Reduce the amount of non- recyclable elements (commercial waste is 10% of total waste at events). Proper waste segregation ensures that food waste, main source of waste in these events, is sent for composting which helps us to reduce this waste stream.
- Less volume of wine per person, which also helps to reduce glass waste. The usage of slow pours and good practices helps us to reduce wine waste and glass by the end of the event.

In these events waste streams are based on: carton cardboard, glass, food waste, used corks, DMR, commercial waste. All these waste streams are correctly recovered and recycled.

**circularity policy
in place for all
events since
2023**



Waste

At Our Facilities

We are zero- waste landfill company.

Consistent gains over three financial years were driven by improved segregation, stronger internal valorisation, better purchasing standards, and employee training supported by clear communication.

We operate as a zero-waste-to-landfill company, ensuring that no waste generated from our operations is disposed of in landfill through reuse, recycling, recovery, or other responsible waste-management practices.

Across our facilities, we prioritise waste prevention and circularity. Food waste is sent for composting, cardboard is reused internally through shredding for protective packaging, and recyclable materials such as plastics, metals, paper, glass, wood, and corks are directed to specialist treatment and recycling routes. Where waste cannot be recycled, it is recovered for energy rather than sent to landfill.

To ensure consistency and continuous improvement, we receive monthly waste reports detailing tonnages, recycling rates, landfill diversion, and treatment routes, supporting full compliance with Duty of Care requirements. We also carry out regular site audits, optimise bin layouts, use clear signage, and provide training and engagement sessions for employees and subcontractors to maintain high segregation standards.

In parallel, we work to prevent waste at source through the development of purchasing standards. These standards prioritise mono-material, fully recyclable products, reduced material use, and a minimum of 30% recycled content, with alternatives to plastic actively sought. Together, these measures are driving reductions in commercial waste and increased overall recycling and recovery rates, reinforcing our commitment to a circular, low-waste operating model.



Case Study:

The journey to ISO 14001 certification



Long before anyone at Alliance Wine/H2Vin brought up ISO 14001, the business was already living the values it represents. Alliance has recently secured ISO 14001 certification, a milestone moment when long-held values became formally structured, measurable and externally verified. Even though sustainability had been embedded in the business for many years, much of this commitment existed in informal habits rather than a unified system. As the business grew, and environmental expectations across the wine trade intensified, the need for a more rigorous, evidence-based approach became clear.

The Head of Positive Impact, Marta Juega Rivera, recognised that the company required a framework capable of capturing the full breadth of its environmental impact. Many wine-sector certifications focus on vineyard or winery practices, but Alliance needed a standard robust enough to cover transport, packaging decisions, warehousing, energy use, waste management and external events. ISO 14001, as the globally recognised environmental management standard, provided a structure that matched the complexity of a modern importer and distributor.

The initial gap analysis assessment offered a useful reality check. It confirmed that the company was already performing well in several areas: a strong waste management plan, a decarbonisation plan, an in-setting scheme and an energy-management plan. However, the business lacked a consistent internal management system to document controls,

SMART objectives and monitoring systems. ISO 14001 presented an opportunity to create cohesion and embed environmental responsibility across departments, as well as a pathway to an international standard relevant to multiple industries.

Implementation became the instrument for cultural change. ISO 14001 structure did not ask the business to reinvent itself, instead it required Alliance to organise and strengthen what it already valued. New training programmes were introduced. An environmental committee was formed to bring cross-department alignment. Purchasing standards were updated to include environmental criteria. Warehouse teams incorporated environmental considerations into everyday tasks. This perspective shift turned from instinctive good practice to shared organisational guidance.

When audit week arrived, the Positive Impact team felt nervous but prepared. Over four days in a two-stage process, the auditors reviewed documentation, interviewed staff and assessed the effectiveness of systems in place. The outcome was a flawless audit with zero non-conformities. A rare case in the eyes of the auditors. This was a significant moment for Alliance, validating both the company's efforts and its long-standing commitment to environmental leadership.

ISO 14001 certification is not only the destination but a catalyst for continual improvement. For Alliance, it brings structure and credibility to ensure environmental performance remains central to the company's operations that are built on responsibility and long-term impact and striving for their mission, to create a better world of wine.



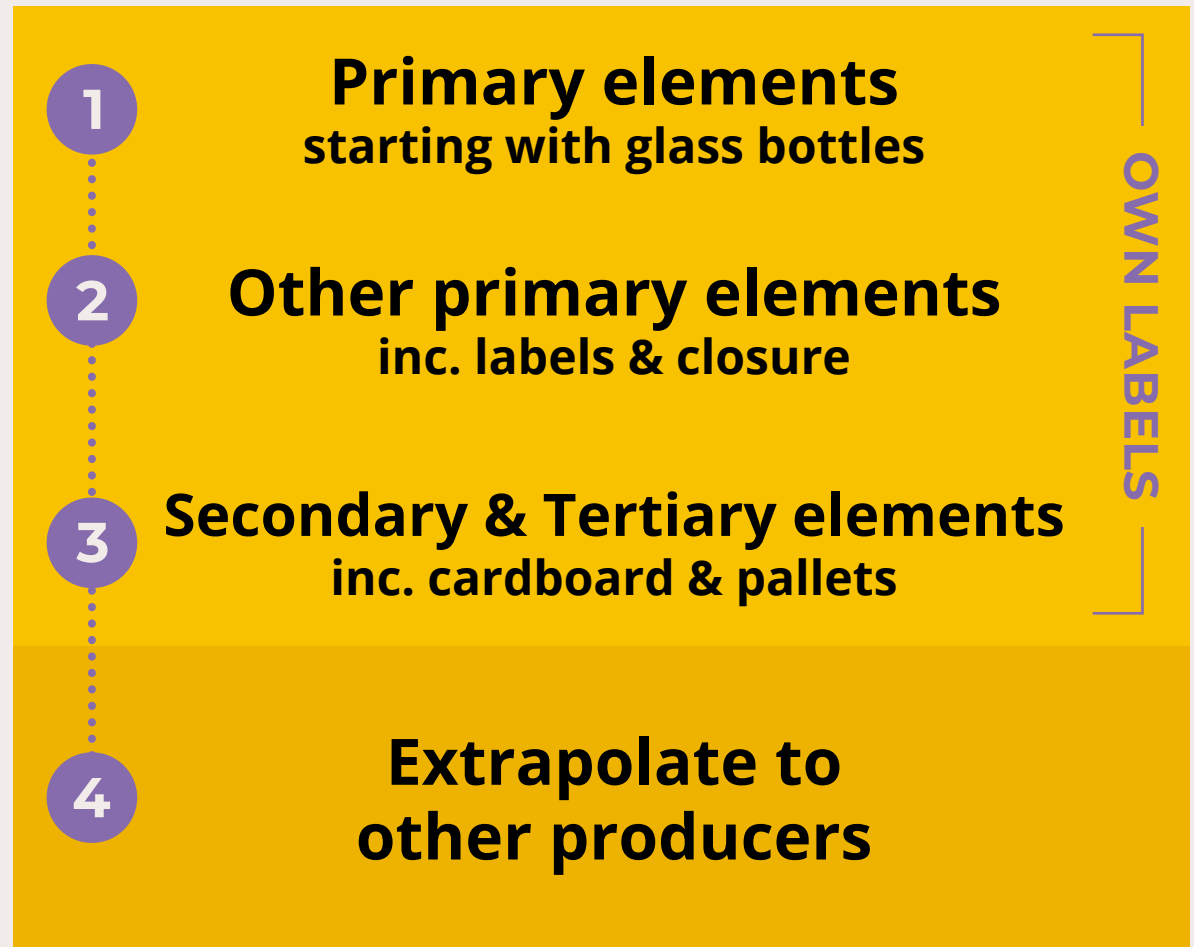
02 Growth

WHY? Packaging, and particularly glass bottles, is one of the most significant contributors to the environmental footprint of wine across its lifecycle. Packaging choices, especially bottle weight and recycled content, are a major driver of emissions due to the energy-intensive nature of glass production, the extraction of raw materials, and the impact of transport weight.

To address this, in 2026 vintage we focus on reducing the footprint of our glass packaging by setting clear eco-design standards. Our system of Eco-Design Standards: policy and plan will allow us to reduce the environmental footprint of other packaging items from 2026.

Lightweighting bottles and increasing recycled content are central to this approach, as glass production requires extremely high furnace temperatures and traditionally relies on fossil fuels, while heavier bottles increase emissions during both manufacturing and distribution. Variability in recycling rates across key markets further reinforces the importance of designing bottles that use fewer virgin materials from the outset.

By combining lighter-weight glass with higher recycled content, we target one of the most effective and scalable opportunities to reduce the carbon footprint of our wines, while maintaining quality, performance, and brand integrity.



Packaging

WHAT?

System of Eco-Design Standards: policy and plan with eco- standards that will allow us to reduce the environmental footprint of packaging items for our own production and own label brands. We have decided to focus more on glass standards, as described on the right.

2026 Targets

100%

info recorded for
all bottles with
recycled content

90%

meet eco-design
bottle weight
standard

80%

meet eco-design
recycled content
standard

Eco-design Standard

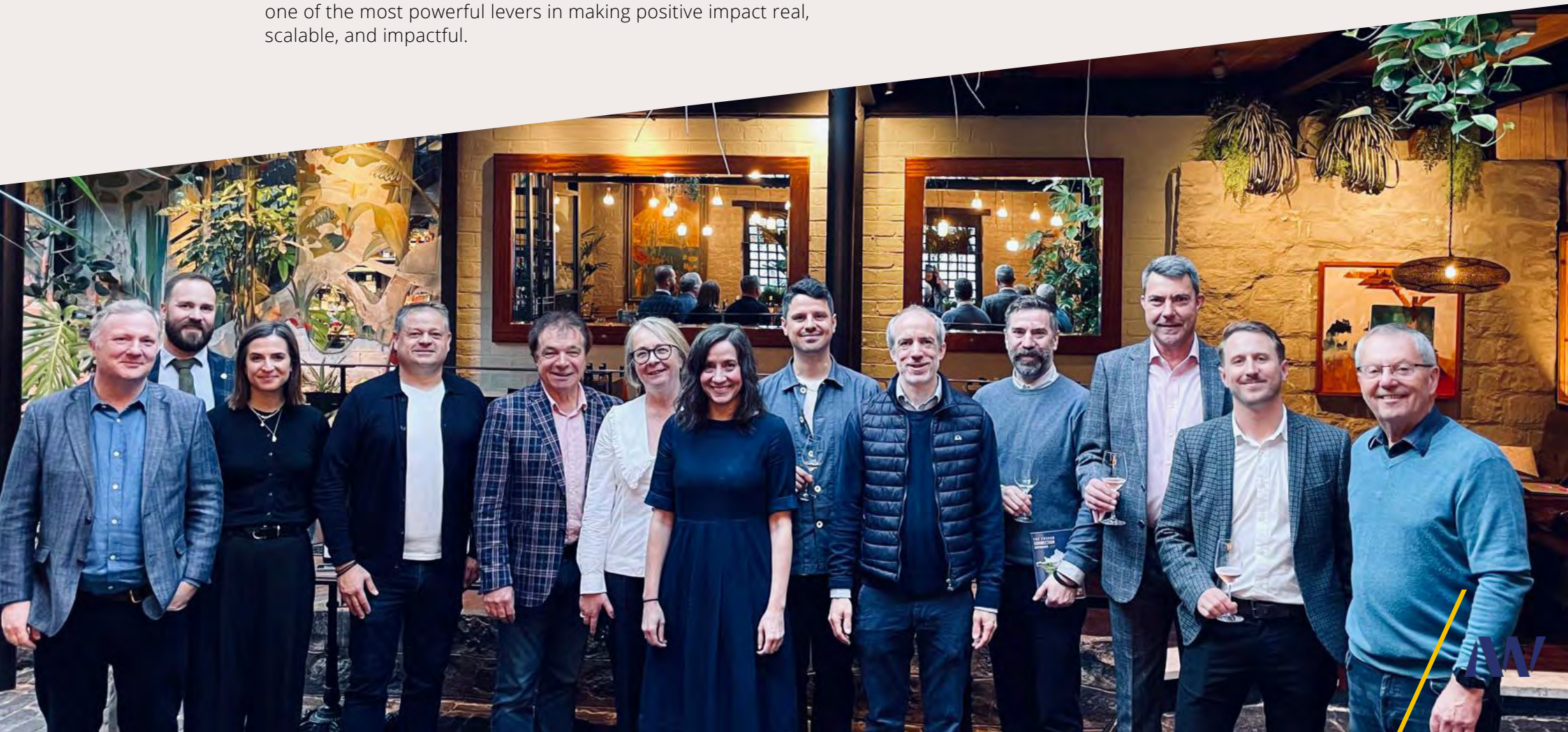
bottle weight
< 420g

recycled content
> 50%

03 People

WHY?

Making a positive impact isn't just about protecting nature. It's about people; their values, their capabilities, and their collective power to drive change. Research shows that employees are one of the most powerful levers in making positive impact real, scalable, and impactful.



People

- We launched bi-annual positive impact workshops to help our employees to understand better our positive impact strategy with an important educational angle.
- Training matrix for inductions and employees: all employees will receive specific training in areas related to our environmental objectives, anti-waste practices, and responsible drinking.
- Creation of an environmental committee: members from different departments that lead the execution of our environmental initiatives aligned with specific objectives within the business. In addition, we also offered more general training on social and environmental aspects related to our positive impact strategy.
- Mental health support for employees, WSET courses, sales training: we are offering employees support in well-being areas and professional development to progress in their career internally.
- Gardening Activities at Our Scottish facilities: we maintain this project in our facilities in Scotland. Employees are offered time away from their desks when work allows to get their hands dirty.



Bi-annual Positive Impact workshops

Positive Impact training

Environmental committee

Wellbeing and professional support for all

Gardening activities

04 Responsible Alliances

WHY?

Finding solutions to modern environmental and social challenges is no longer something a company can achieve alone. They are too complex, too global, and too interconnected for isolated action. Responsible partners play a central role in enabling meaningful, scalable, and credible solutions.



Responsible Alliances

In order to achieve our objectives, we have resolved to form partnerships with responsible allies that share our vision. At present these include:



Wine in Moderation

A Europe-wide association that advocates for a responsible drinking culture within the wine industry.



Porto Protocol

An international community that shares best practices in the area of sustainable wine production.



The Drinks Trust

A charity supporting the wellbeing of those involved in or associated with the wine industry.



Curious Vines

Curious Vines brings women together in a welcoming, supportive community to build confidence, connection, and a more accessible, balanced wine industry.



Harpers Sustainability Charter

Provides communications and marketing support for our achievements and milestones.



Deep Planet

Building climate resilience and enhancing sustainability in agriculture. Technological partner for our inseting project.

Looking Ahead

Looking ahead, we will continue to evolve our Positive Impact strategy across our entire business and value chain, focusing on collaboration, measurable outcomes, and long-term resilience. Our priorities include:

- Improve supplier engagement within our value chain: offer suppliers support to understand where they are in their sustainability journey and offer them potential solutions to their challenges.
- Establish ethical standards and a collaborative approach to work towards them.
- Keep on working towards B-Corp movement.
- Strengthen its Employer Value Proposition (EVP) - its unique combination of benefits, culture, values, and rewards - by clearly evidencing the value it delivers not only to employees but also to the wider industry and global community.
- Strengthen our environmental standards to see carbon footprint reductions in scope 1, 2 & 3, as well as reductions in waste.
- Eco- design standards for all our packaging items within our own production portfolio.
- Materiality analysis and alignment with our positive impact strategy.
- Insetting scheme continual development.

We remain committed to embedding positive impact into how we operate today - while building a more sustainable and resilient future for our industry, and creating a better world of wine.



Appendix

Category	Jun 24 - May 25
Purchased Goods & Services	14720
Upstream Transport & Distribution	2857
Downstream Transport & Distribution	693
Business Travel	273
Use of Sold Products	251
Employee Commute	148
Company Vehicles	86
End of Life of Sold Products	52
Natural Gas in Beith Facilities	41
Fuel & Energy Related Activities	37
Purchased Electricity	31
Waste Generated in Operations	1
Total	19190

Table 1. Carbon Footprint breakdown, shown in tonnes CO2 eq.

NATURE	Unit of Measure	FY22-23	FY23-24	FY24-25
Total Electricity	Kwh	217,259.50	85,519.55	76,016.53
Electricity Efficiency	Kwh/ 9 litre cases	0.37	0.36	0.35
Total Natural Gas	Kwh	268,766.43	109,885.98	168,842.8
Natural Gas Efficiency	Kwh/ 9 litre cases	0.46	0.39	0.59
Total CO2 emissions	Tonnes CO2eq	16,158.73	17,961	19,189
Total Residual Waste Weight	Tonnes	0.96	0.5	0.5
Total Commercial Waste	Tonnes	13.15	8.34	7.25
Total Dry Mixed Recycling	Tonnes	8	8.68	8.89
Total Mixed Carboard	Tonnes	Not measured	6.73	5.53
Food Waste	Tonnes	Not measured	Not measured	1.11
Glass waste	Tonnes	Not measured	Not measured	7.37
Total recycling percentage	% total recycling	95.87	98.17	99

Table 2. Total environmental impact across Nature Pillar.



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Creating a Better World of Wine