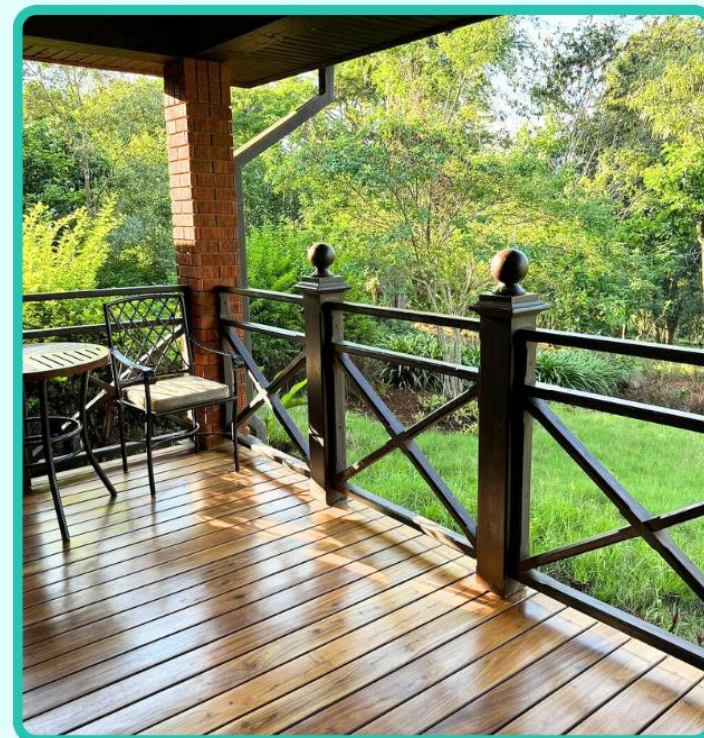




RACK RATES - 2025





RACK RATES 1ST JANUARY – 31ST DECEMBER 2025

Room Type	Occ	RACK RATES		ALL INCLUSIVE*: SUPPLEMENT: Drinks
		Low Season (Mar, Apr, May, Nov, Dec 1-19)	High Season + Peak Season (Jan, Feb, Jun, Jul, Aug, Sep, Oct, Dec 20-31)	
		US\$	US\$	Per night US\$
Single Villa	1pax	275.00	415.00	35.00
Double/Twin Villa	2pax	420.00	715.00	70.00
Triple Villa	3pax	575.00	900.00	105.00
2 Bedroom Family Villa	4pax	890.00	1330.00	140.00
1 Family Villa	4pax	890.00	1330.00	140.00

PLEASE NOTE:

Rates: All rates are in US Dollars and per room, per night, FB.

Check-in/Check-out: 14h00/12h00: Noon unless requested otherwise.

TDL (Tourist Development Levy): 14h00/12h00: This figure will be added to the invoice and is non-commissionable.

THE RETREAT AT NGORONGORO
 res@theretreatatngorongoro.co.tz
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 www.theretreatatngorongoro.co.tz



CHILDREN:

Under 3years old sharing with 1-2 adults: Free of charge (FOC).

3-15-year-old sharing with 1 adult: Adult: single rate; child: 50% of pp adult twin sharing rate.

3-15 years old, sharing with 2 adults: 50% of pp adult twin sharing rate

3-15 years old, in own Villa: 75% villa rate

Extra meals: B/fast: US\$15pp Lunch: \$30pp, Dinner: \$35pp children:(3-12 yrs.): 50% adult rate

Hamper Meal instead of lunch box: + US\$10pp

Bonafide Tour-Leader:

Accom in Annex/guide room & meals at Main Restaurant: US\$95

Accom in Guest room & meals at Main Rest: US\$200 (H), US\$180(S), US\$120(L)

ALL INCLUSIVE*:

Full Board + Drinks - Selected wines, local beers, juices & soft drinks during meals & at Nest Bar.
(Excludes premium wines, champagnes, spirits, imported beers etc.)

BBQ Dinner poolside: + US\$30pp (min 8pax)

Bottle of wine & fruit platter in room: + US\$60

Bush Dinner near lake/Amphitheatre: + US\$50pp (min 15pax)

Cake: + US\$35

Festive season supplement:

Dec 24,25,26, 31; Jan1 2026: US\$35pp/ad US\$20pp/child 3-12 (compulsory)

Private Dinner Pool/Terrace: + US\$25pp

Private meal on villa Deck supply: + US\$20pp/meal

Sundowner & Snacks: Terrace: + US\$20pp (min 8pax)

Local Iraqw Tribe Dance Group: + US\$200 Per Group



DRIVER/GUIDES & TRANSLATOR/TRAINEES: (Twin share rooms): 1 driver/guide per vehicle FULL BOARD)

Driver/Guide Accommodation: +Tshs 20,000/- per night, Meals at Guides Canteen
(1 driver/guide per vehicle)

Translator/Trainee in Guides Accom: +TShs 40.000/- per night, Meals at Guides canteen (MUST be pre-booked)

Meals: Driver/guide NOT staying @ Retreat Breakfast/Lunch/Dinner: Tshs 5000/- each meal, Meals at Guides Canteen

TRANSFERS:

Manyara airstrip to Retreat/ VV: US\$140 per car

Retreat to NCAA gate/VV: US\$120 per car

ACTIVITIES:

Coffee Tour + Iraqw Tribe Cultural tour: US\$40pp/ad US\$20pp/child 3-12yrs

Cycling Safari (Karatu Village) 2-3hrs: US\$65pp/2-4pax US\$50pp/5pax+ child(7-12yrs): US\$35pp

Local Medicine Man visit: US\$25pp/ad US\$10pp/child 3-12yrs

Tree planting: US\$20pp (cost of 2 tree saplings; gardening eqpt, disp. Gloves)

Walking Safari Endoro falls + Elephant Caves: US\$45pp/ad US\$25pp/child 3-12yrs

Fishing (2hrs): US\$20pp

Kayaking (1/2 hr): US\$20pp

Guided walk (At The Retreat): FOC (Tip to guide appreciated)





TERMS AND CONDITIONS

STO Rates:

These are confidential rates agreed between The Retreat at Ngorongoro Ltd and a bonafide tour operator/registered travel agent. TIN VRN and TALA license copy required. These rates will only be applicable if signed by both parties.

Booking Procedure:

All bookings must be made in writing. Please write to our reservations department on res@theretreatatngorongoro.co.tz

Provision of a booked service The lodge will only provide service if a confirmed reservation along with agent/client booking voucher/email is presented at the time of checking in & prior payment made* (*unless other special arrangements are made).

We have:

21 Twins; 6 Doubles; 1-2Bedroom Villa (2doubles each has a private bath); 1-Family Villa (2 Queens + 2 Single beds)

SPECIAL REQUEST(S) & OTHERS: -

Special Meals: This MUST be indicated in your booking voucher in advance of guest arriving at the lodge.

Passport numbers and Nationality: We are required by law to update this information on MNRT portal.

We, therefore, require that you submit these details along with the rooming list in advance.

Interconnecting cottages: We have a total of 4 such villas. Advance booking is needed for these in booking voucher.

2-bedroom villa: Has 2double rooms (1 king bed in each) ensuite, & shared living room & a deck

1 family villa: Has 2 rooms (1 with 2x Queen beds & 1 with 2 single beds); 2 bathrooms; & Deck

Arrival time: Please indicate clearly in your booking voucher if your guests are arriving for lunch or dinner.

*This will enable the lodge to cater to your guests' meal arrangements as required.

Full board Rates

Full board rates will be used unless booking is for AI: (All inclusive) – FB +Drinks (Limit)

Provisional bookings: These are held for the time frame provided in our PROVISIONAL BOOKING confirmation document with date of release clearly stated. If a booking is not confirmed and paid for by the stated date, the RESERVATIONS SYSTEM will auto cancel your booking. **No further notice will be sent**

Group Bookings:

During HIGH SEASON, for every 15 adult paying persons, you are entitled to 1 person free in a twin sharing. During LOW and SHOULDER SEASON, for every 10 paying persons, you shall be entitled to 1 person free in a twin sharing.

Last Minute Bookings/Groups:

Please reach out to our Sales and Marketing for any special offers that may be available.

Payment procedure:

A 30% nonrefundable deposit is required at the time of confirmation of your reservations and balance payment to be made 45 days before guest arrival at the lodge. All bookings under 45 days must be paid for in FULL at the time of confirmation.

Modes of Payment:

- i) Payment by credit card. Here is the link: <https://theretreatatngorongoro.co.tz/onlinepayment/>
- ii) Cash and cheque payments: We do not accept these.

Preferred method of payment:

Bank transfer, please ensure that all charges including those charged by correspondent banks are covered from your end. Our bank details are -

Beneficiary account name and address:	The Retreat at Ngorongoro Ltd. 2 Serengeti Road Arusha-Tanzania
Beneficiary Account number:	40810095563(USD)
Beneficiary Bank Name & Address:	40810095563(USD) NMB Bank Plc. Clock Tower Branch Corner of Sokoine & Joel Maeda Street Arusha-Tanzania.
Beneficiary Bank SWIFT code:	NMIBTZTZ

Please forward us the Bank payment slip indicating booking name and date of arrival

SINGLE room policy:

A maximum of 3 single rooms per booking shall be accepted at SINGLE room rate. All additional singles shall be charged at double/twin room rate.





Liability:

The Retreat at Ngorongoro Ltd and/or members of its team shall not be held responsible for any loss, damage, injury, or death howsoever caused.

Insurance:

It is our express condition that all guests booking at The Retreat at Ngorongoro Ltd whether directly or via an agent have necessary insurance cover against all emergencies that may arise.

Use of digital safe in the Villas: Every villa has a safe for keeping valuables secure while at the lodge. We therefore recommend and request that use of safe is always made. The lodge shall not be held responsible for any losses howsoever caused

Cancellation Policy: All confirmed reservations that may be cancelled or amended will be subject to cancellation policy as described here under. Please note, cancellation/amendment request must be received in writing.

Confirmation date - 31 days: 30% of booking value.

30 days or less or no show: 100% of booking value.

Notice: In all cases, a notification of cancellation voucher/e-mail must be sent in writing and acknowledged by our reservations team. The receiving date shall be treated as the actual date of cancellation, and therefore cancellation policy applied accordingly.

EXTREMELY BUSY PERIOD (1st July and 31st Aug 2025): The following rule applies during this period.

- ✓ From the time of booking to 60 days before arrival: 10% of the booking value.
- ✓ Under 60 days: 100% of the booking value.

MORE INFO:

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