





### Bringing Beauty and Joy to All We Touch.

For over 4 generations, the name Molyneaux has been synonymous with beautiful flooring and unparallelled experiences provided to customers throughout the Pittsburgh region and beyond. We are a local, family-owned business with a passion to deliver world-class experiences to everyone we serve.

Previously known as Molyneaux Tile Carpet Wood, our company has evolved to be much more than just a flooring company. We are thrilled to now be able to call ourselves **Molyneaux Home**. Our new name represents the fact that we are now able to bring beauty and joy to more areas of your home than ever. Whether you'd like to update your kitchen with new countertops and cabinet doors, freshen up the kids' bedrooms with new wall paint colors, or turn that accidental home office into a comfortable intentional workspace, we can help. We look forward to welcoming you to the family.

### **Our Core Values**

At Molyneaux, our core values define us. Our DNA is built on six unwavering principles, and everything we do filters through these values.



We do what's right, are accountable, take ownership for our actions, and choose reconciliation.



#### Relationships

We treat everyone with dignity, love and respect.



We embrace a culture of "today is great" and "tomorrow is going to be even better."



# Can-Do Attitude

By working together we can do anything. Flexibility is the key to growth.



#### **Teamwork**

Together everyone acheives more.



#### **Passion**

We are passionate for our brand - our quality and service is above the rest.

# **Our Showroom Locations**

Throughout the Pittsburgh area, your neighbors have given Molyneaux a combined 4.8 of 5 stars on Google, with over 1,000 reviews of our 8 locations across the region.

## Cranberry (724) 776-2525

305 Commerce Park Dr. Cranberry, PA 16066



88 reviews

#### Holiday Park (724) 733-2525

1812 Route 286 Pittsburgh, PA 15239

Google 4.6 \*\*\*

79 review:

## North Hills (412) 364-5600

4864 McKnight Rd. Pittsburgh, PA 15237

Google 4.8\*\*\*

210 reviews

# Penn Hills (412) 793-6100

4675 Verona Rd. Verona, PA 15147

Google 4.7\*\*\*\*

104 reviews

#### Greensburg (724) 836-8160

330 Greengate Centre Circle Greensburg, PA 15601



98 reviews

#### North Fayette/ Robinson (412) 788-5360

170 Quinn Dr. Pittsburgh, PA 15275



212 reviews

# Oakmont (412) 517-8825

316 Allegheny River Blvd. Oakmont, PA 15139



87 reviews

# South Hills (412) 854-2525

1665 Washington Rd Pittsburgh, PA 15228



159 reviews







Includes Standard Factory and Labor Warranties



Includes Standard Factory and Labor Warranties, Plus a 4-year Extension



Includes Standard Factory and Labor Warranties, Plus a 6-year Extension and a 30-Day Satisfaction Guarantee.\* Warranties Transfer to New Homeowner if the Home is Sold.

\*If within 30 days of installation you are not satisfied with your flooring, we will replace it with a product of comparable value (excluding shipping, handling and labor).

# A Local, Family-Owned Business for Over Four Generations



#### The Molyneaux family believes:

To avoid potential problems in an installation, we will recruit, train and maintain the best installation team in the business. We will develop a hands-on, active management style where we stay close to our customers and give them a world-class experience right in their home.

If we offer the best service and quality, customers will reuse us and refer us. If we simply treat our customers the way we want to be treated, we position ourselves to be the best.

We will stand out from our competition by offering the absolute best customer experience in the area.



### **Professional Installation**



Our installers measure and cut with extreme precision, ensuring a seamless and beautiful look to your new flooring.

Molyneaux Home's different installation crews specialize in bringing beauty and joy to all parts of your home.



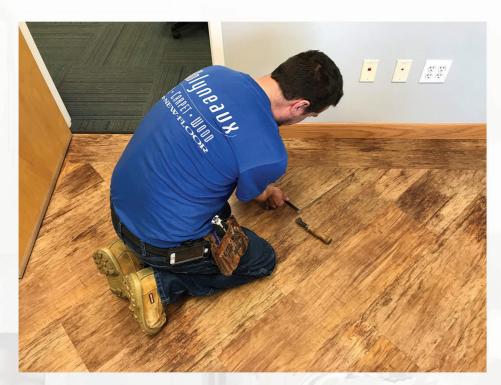


Expert care and attention to detail is taken to make sure your installation is done right the first time.

#### Installers You Can Trust

Our seasoned installers undergo criminal background checks to ensure the security of your home and family. Molyneaux minimizes any risks by making sure our installers and salespeople are background checked during their initial screening. We know how important security is to you, and it's just as important to us.

Additionally, Molyneaux offers the industry's best training, staying up to date with the latest installation techniques, methods and practices. Our installation team maintains a constant culture of learning.



**Franjo Maracic**Molyneaux installer for over 14 years



# **HALF** THE COST OF A REMODEL!

# New Floor New Countertop New Backsplash Newly Refreshed Cabinets

Remodeling Magazine's recent report shows the Pittsburgh area's average costs for a new kitchen and the average added value

remodeling	2021 Cos	2021 Cost vs. Value Report PITTSBURGH		
magazine				
PROJECT TYPE	Job Cost	Resale Value	Cost Recouped	
Bathroom Addition   Midrange	\$ 53,551	\$ 26,575	49.6%	
Bathroom Addition   Upscale	101,676	51,982	51.1%	
Bath Remodel   Midrange	24,037	15,563	64.7%	
Bath Remodel   Universal Design of the	tion 75,971	39,7 <b>A</b> //	the added	
Bath Remodel   Universal Design of the	37 695	21 48	value!8%	
Minor Kitchen Remodel   Midrange	25,953	15,760	73.8%	
Major Kitchen Remodel   Midrange	74,860	44,170	59.0%	
Major Kitchen Remodel   Upscale	146,617	82,502	56.3%	
Master Suite Addition   Midrange	154,053	83,977	54.5%	





#### A FRACTION OF THE TIME!

"I've heard so many stories from friends who have dealt with being without their functioning kitchen for months while remodeling. Molyneaux's whole Kitchen installation process took less than 2 weeks!"

- Kelly M.

Choose Cabinet Painting or Custom Cabinet Restyling!





We've partnered with the largest countertop manufacturer in the Northeast!









# **Custom Cabinet Restyling™**

Custom Cabinet Restyling <sup>™</sup>	Competition's "Refacing"	
Lower Cost, Higher Quality	Higher Cost, Lower Quality	
Amish-crafted 5-piece doors	Thermofoil 1-piece doors	
Furniture-grade wood core	Particle board core	
Heat tolerance of 350 degrees F	Heat tolerance of 160 degrees F	
Industry-leading 15-year warranty	1-year limited/no warranty	
Soft-closing door & drawer hinges	Standard, cheap hinges	
3-day average installation	2-3 weeks average installation	
Large selection of knobs & pulls	Limited selection of hardware	
Excellence for 4 generations	No accountability, BBB ratings	
Access to an actual interior designer	Little to no design help	
Dedicated to job until completion	Contractors doing multiple jobs	
Dedicated design staff & installers	"Handyman" is inefficient and unreliable	

# Better than the alternatives!

#### **Molyneaux Home Kitchens**

Financial gain of up to \$44,000\*

Full kitchen in as little as 10 days

Loss of sink for 2 days

24 hours of cabinet acclimation

Industry-leading 15-year warranty

Four generations of excellence

No permitting needed

Use your existing cabinet frames

One company owns your installation

Little downtime between installations

#### Major Kitchen Remodel

Financial loss of up to \$30,000\*

Kitchen disruption for up to 3 months

Loss of sink for weeks

30 days of cabinet acclimation

Limited or no warranty

Poor customer reviews

Permits required for plumbing/electric

Wall damage when cabinets removed

Parade of different subcontractors

Idle days when job is handed off







#### Vangura Countertops

Advanced seam techniques

Seemingly endless product options

Undermount sink options

Steel reinforcement when necessary

Virtual layouts before manufacturing

Multiple surface types available

Local, family-owned business

Tearout & install is usually one day

#### **Others**

Visible, non-matching seams

Few color/style options

Reusing old, outdated sink

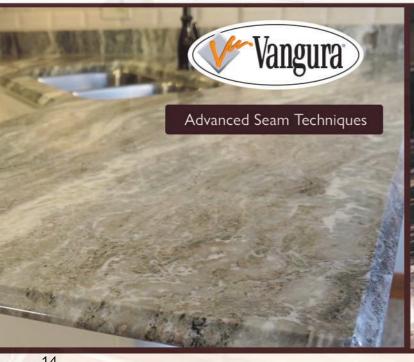
Counter can warp or even break

What you see is what you get

Only the most expensive options

Box stores or impersonal experiences

Long, drawn-out install process





# Google reviews

# Hear about the Molyneaux experience from actual past customers!



#### Jude Lauffer

4 reviews · 1 photo

\*\*\*\* 4 months ago

We worked with Cindy Benson in the past for carpeting in our family room and were exceptionally pleased with her professionalism and responsiveness. We decided to remove carpeting in our main floor and replace it with lux vinyl. We didn't hesitate to contact Molyneaux and Cindy again and were not disappointed! She goes the extra mile, keeps in touch and responds to any question in less than 24 hours. In our book, she is second to NONE! The products offered are excellent quality. We are well pleased! The only reason this post only received a 5 star is because there wasn't a 10!



#### Sue Koren

1 review · 5 photos

\*\*\*\* 2 years ago

Thank you Amy Walsh for such great service!! Having the wood plank installed in 3 bathrooms, lower level kitchen and laundry area has made it so much easier to clean (especially the master bathroom area). The carpeting in the upstairs hallway and foyer steps is great!! The carpet is so soft compared to what was there before. I love walking the hallway just to feel the plushness!!! Thanks again. I look forward to working with you in the future!!



#### Leslie Phillips

2 reviews

★★★★★ 10 months ago

Molyneaux did a terrific job with our backsplash start to finish. Our design consultant Susan brought a great selection of tile to our home and was pleasant to work with. She priced out a few different options to inform our decision and practiced social distancing. Frank did the installation and we were so impressed with his work that we had hoped he would be part of our flooring crew as well. He was friendly, wore a mask all day, took his shoes off without being asked and kept the space tidy. Would definitely work with this company again and recommend both Susan and Frank.



# INTERIOR PAINTING

Bring a new level of beauty and joy to your home with interior painting by Molyneaux Home. Our professional paint teams maintain the highest levels of attention to detail with every paint job. Whether you're looking to create a special room, add some fun to the kids' playroom, or make your living room feel more cozy, you can trust Molyneaux to provide a beautiful, lasting paint experience.

#### See How Molyneaux Home Compares

Molyneaux Home	Competitors	
Specific Pricing	Just an estimate	
Protection of furniture	Paint splatters on your furniture	
Professional mixing ensures no color variation	Same color looks slightly different in areas	
Use of heavy-duty canvas cloths on floors	Use of plastic (tripping hazard, paint streaks)	
Ceiling & door painting also available	Walls only	
Patching/filling of drywall to ensure smoothness	Rough surfaces and holes show through paint	
Detailed trim & baseboard painting	Leave trim & baseboards as-is	
Top quality primer and paint used	Use whatever is cheapest to maximize profit	
Expert attention to detail	Streaks visible, bare spots in corners	
Professional preparation and cleanup	Home is left a mess after painting	
Under the trusted Molyneaux brand	Contractor who may or may not show up	
3-Year Warranty	Confusing, little to no warranty	





# Our Dedicated Customer Experience Team

Need advice on maintenance and care of your Molyneaux installation? Want to share how great your experience was? Something seem not quite right? Our dedicated customer experience team is here to help, and will ensure that you are given the true Molyneaux experience. Our customer experience team members are local to the Pittsburgh area and have many years of experience making sure our customers' experience is wonderful from beginning to end.

"I could not be more satisfied. Your team went above and beyond for me!" "Couldn't ask for better service!"

"My customer service experience was excellent!"

"Molyneaux is a top notch company from start to finish. Highly recommended."

"We will never go anywhere else! Our service rep took care of us even above what we expected."

"We could not be happier with our experience using Molyneaux. Professional, courteous and honest staff."

"I am extremely impressed with your company, especially your staff's professionalism."

"Your follow-up service is wonderful!"

"The service we get from Molyneaux is what keeps us coming back for all of our projects."

# Local Access to a Molyneaux Family Member

When you deal with a national competitor, you might have to deal with someone out of state, or even out of the country. Molyneaux's customer satisfaction hotline rings directly to Patrick Molyneaux, providing you with direct access to a local family member and owner. This is something our national competitors cannot offer.

# 412-400-1002





#### A Note from Melissa Molyneaux

For generations our family has taken the utmost pride in the quality of our products, the satisfaction of our customers, and the culture of our company. When you decide to use Molyneaux Home for your new floors, carpet, kitchen, or interior painting, you become a part of the Molyneaux family. You will receive personal attention from our team who is committed to delivering products and experiences that will bring beauty and joy into your home or business for many years to come.

On behalf of the many Molyneaux Home employees and thousands of customers, we look forward to welcoming you to our family.

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Visit Us Online at www.molyneauxhome.com