



# REMA

The Rising Edge M&A MGA

Appetite sheet

**RISING** / bolder  
**EDGE** / specialty  
insurance

# WHAT IS REMA?

M&A transactions are a serious business. The stakes are high, the process can be complex, and risks can remain long after closing.

## **This is where we help.**

Rising Edge REMA is our specialist mergers and acquisitions underwriting practice with offices in London and Frankfurt. We provide W&I insurance across a wide range of industries and jurisdictions, with the appetite and capability to handle complex cross-border deals and carve-out transactions.

Our team of underwriters with strong legal backgrounds works in English, German and Italian.

Rising Edge M&A was previously known as Amaniki until April 2026.

# THE TEAM

**JANIN KAUFFMANN**  
Managing Director



**Janin is a highly accomplished legal and M&A specialist whose career is built on a strong academic foundation and a deep commitment to technical excellence.**

**EMANUELA MERCADANTE**  
Senior M&A Underwriter



**MORGAN  
NEWMAN**  
Legal  
and Tech.  
Analyst



**JUTTA  
WOODHALL**  
Office  
Manager



**MARTIN  
RAUHUT**  
M&A  
Insurance  
Analyst

## BACKING AND RATING

We hold delegated authority across Warranty & Indemnity, as well as Tax and Contingent liabilities on behalf of Accredited Insurance Europe Ltd. (rated A- by AM Best),

## APPETITE SWEET SPOT

**We work across  
all industries.**

We specialise in transactions with Enterprise Values (EVs) up to EUR 350m, and where we are asked to lead a placement through a 100% layer of up to EUR/GBP/USD 20m, or deploy capacity from the ground up on a quota-share basis.

We can also support tower placement with capacity up to EUR/GBP/USD.

## CLAIMS



**OWEN  
DACEY**  
Head of Claims  
and General  
Counsel

Our claims are led by Owen Dacey, a UK-qualified solicitor with two decades' experience in handling various complex financial liability claims, including W&I, in leading legal practice and London market insurance companies. Owen and Rising Edge bring the expertise and know-how that M&A claims require, and work transparently with all parties to reach fair and timely resolutions.

# RISK APPETITE W&I

## Deal size

We focus on small and midcap deals with values up to €350m, with capacity up to 20m (EUR/GBP/USD).

## SPA jurisdictions

Laws of EU/EEA, EFTA, UK, Switzerland and Canada.

## Industry

Our broad appetite includes complex and cross-border deals, as well as FI business. Our industry experience includes deals in IT, tech, food, pharmaceuticals, real estate, renewables and infrastructure.

# WE'RE DIFFERENT

## You'll only ever deal with us

We hold full underwriting authority, which means no "maybe"s and no referrals. Our underwriters are fully empowered to make decisions, and our role goes far beyond pricing and issuing policies. We stand beside our clients at the tough end of the process, where the right support matters most.

## Rising Edge is 100% privately owned and managed

As buyers and sellers of businesses ourselves, we understand the reality of M&A transactions: the pressure, the pace, and what's at stake.

For us, keeping clients and stakeholders happy is personal. Our senior leadership team is actively involved in day-to-day business, which means a fast decision is never more than a phone call away.

When you need someone to pick up the phone at 10pm on a Friday when a deal is closing, we'll be there.



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